# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2024

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ TO \_\_\_\_\_

**Commission File Number 001-37389** 

# **APPLE HOSPITALITY REIT, INC.**

(Exact name of registrant as specified in its charter)

<u>Virginia</u>

(State or other jurisdiction of incorporation or organization)

814 East Main Street <u>Richmond, Virginia</u>

(Address of principal executive offices)

<u>26-1379210</u>

(I.R.S. Employer Identification No.)

> 23219 (Zip Code)

<u>(804) 344-8121</u>

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class         | Trading Symbol(s) | Name of each exchange on which registered |  |  |  |  |
|-----------------------------|-------------------|---|--|--|--|--|
| Common Shares, no par value | APLE              | New York Stock Exchange                   |  |  |  |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\boxtimes$ Non-accelerated filer  $\square$  Accelerated filer

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Number of registrant's common shares outstanding as of July 29, 2024: 240,743,033

# Apple Hospitality REIT, Inc. Form 10-Q Index

Page

|                               |  | Number |  |  |  |  |  |  |  |
|-------------------------------|--|--------|--|--|--|--|--|--|--|
| PART I. FINANCIAL INFORMATION |  |        |  |  |  |  |  |  |  |
| Item 1.                       | Financial Statements   | 3      |  |  |  |  |  |  |  |
|                               | Consolidated Balance Sheets – June 30, 2024 and December 31, 2023  | 3      |  |  |  |  |  |  |  |
|                               | Consolidated Statements of Operations and Comprehensive Income - three and six months ended June 30, 2024 and 2023 | 4      |  |  |  |  |  |  |  |
|                               | Consolidated Statements of Shareholders' Equity – three and six months ended June 30, 2024 and 2023                | 5      |  |  |  |  |  |  |  |
|                               | Consolidated Statements of Cash Flows - six months ended June 30, 2024 and 2023                                    | 6      |  |  |  |  |  |  |  |
|                               | Notes to Consolidated Financial Statements   | 7      |  |  |  |  |  |  |  |
| Item 2.                       | Management's Discussion and Analysis of Financial Condition and Results of Operations                              | 19     |  |  |  |  |  |  |  |
| Item 3.                       | Quantitative and Qualitative Disclosures About Market Risk   | 37     |  |  |  |  |  |  |  |
| Item 4.                       | Controls and Procedures  | 37     |  |  |  |  |  |  |  |
| PART II. OTHE                 | R INFORMATION  |        |  |  |  |  |  |  |  |
| Item 1.                       | Legal Proceedings  | 38     |  |  |  |  |  |  |  |
| Item 2.                       | Unregistered Sales of Equity Securities and Use of Proceeds  | 38     |  |  |  |  |  |  |  |
| Item 5.                       | Other Information  | 38     |  |  |  |  |  |  |  |
| Item 6.                       | Exhibits   | 39     |  |  |  |  |  |  |  |
| <u>Signatures</u>             |  | 40     |  |  |  |  |  |  |  |
|                               |  |        |  |  |  |  |  |  |  |

This Form 10-Q includes references to certain trademarks or service marks. The AC Hotels by Marriott®, Aloft Hotels®, Courtyard by Marriott®, Fairfield by Marriott®, Marriott® Hotels, Residence Inn by Marriott®, SpringHill Suites by Marriott® and TownePlace Suites by Marriott® trademarks are the property of Marriott International, Inc. or one of its affiliates. The Embassy Suites by Hilton®, Hampton by Hilton®, Hilton Garden Inn®, Home2 Suites by Hilton®, Homewood Suites by Hilton® and Motto by Hilton® trademarks are the property of Hilton Worldwide Holdings Inc. or one of its affiliates. The Hyatt®, Hyatt House® and Hyatt Place® trademarks are the property of Hyatt Hotels Corporation or one of its affiliates. For convenience, the applicable trademark or service mark symbol has been omitted but will be deemed to be included wherever the above referenced terms are used.

# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# Apple Hospitality REIT, Inc. Consolidated Balance Sheets (in thousands, except share data)

|  |    | June 30,<br>2024<br>(unaudited) |    | ecember 31,<br>2023 |
|--|----|---------------------------------|----|---------------------|
| Assets   | (, | induiteu)                       |    |                     |
| Investment in real estate, net of accumulated depreciation and amortization of \$1,753,584 and \$1,662,942, respectively           | \$ | 4,911,878                       | \$ | 4,777,374           |
| Assets held for sale   |    | -                               |    | 15,283              |
| Cash and cash equivalents  |    | 7,224                           |    | 10,287              |
| Restricted cash-furniture, fixtures and other escrows  |    | 31,295                          |    | 33,331              |
| Due from third-party managers, net   |    | 62,894                          |    | 36,437              |
| Other assets, net  |    | 62,109                          |    | 64,586              |
| Total Assets   | \$ | 5,075,400                       | \$ | 4,937,298           |
|  |    |                                 |    |                     |
| Liabilities  |    |                                 |    |                     |
| Debt, net  | \$ | 1,536,891                       | \$ | 1,371,494           |
| Finance lease liabilities  |    | 111,776                         |    | 111,892             |
| Accounts payable and other liabilities   |    | 93,763                          |    | 129,931             |
| Total Liabilities  |    | 1,742,430                       |    | 1,613,317           |
|  |    |                                 |    |                     |
| Shareholders' Equity   |    |                                 |    |                     |
| Preferred stock, authorized 30,000,000 shares; none issued and outstanding   |    | -                               |    | -                   |
| Common stock, no par value, authorized 800,000,000 shares; issued and outstanding 241,280,329 and 241,515,532 shares, respectively |    | 4,790,949                       |    | 4,794,804           |
| Accumulated other comprehensive income   |    | 21,380                          |    | 20,404              |
| Distributions greater than net income  |    | (1,479,359)                     |    | (1,491,227)         |
| Total Shareholders' Equity   |    | 3,332,970                       |    | 3,323,981           |
| Total Liabilities and Shareholders' Equity   | \$ | 5,075,400                       | \$ | 4,937,298           |

See notes to consolidated financial statements.

# Apple Hospitality REIT, Inc. Consolidated Statements of Operations and Comprehensive Income (Unaudited) (in thousands, except per share data)

|  | Three Months Ended<br>June 30, |          | Six Month<br>June |          |    |          |    |          |
|--|--------------------------------|----------|-------------------|----------|----|----------|----|----------|
|  |                                | 2024     |                   | 2023     |    | 2024     |    | 2023     |
| Revenues:  |                                |          | _                 |          |    |          |    |          |
| Room   | \$                             | 353,689  | \$                | 331,043  | \$ | 652,435  | \$ | 616,563  |
| Food and beverage  |                                | 17,857   |                   | 15,507   |    | 32,919   |    | 28,456   |
| Other  |                                | 18,531   |                   | 15,080   |    | 34,235   |    | 28,065   |
| Total revenue  |                                | 390,077  |                   | 361,630  |    | 719,589  |    | 673,084  |
| Expenses:  |                                |          |                   |          |    |          |    |          |
| Hotel operating expense:                                       |                                |          |                   |          |    |          |    |          |
| Operating  |                                | 91,523   |                   | 84,911   |    | 175,319  |    | 163,574  |
| Hotel administrative   |                                | 31,453   |                   | 29,442   |    | 61,205   |    | 56,761   |
| Sales and marketing  |                                | 33,649   |                   | 30,936   |    | 63,488   |    | 58,636   |
| Utilities  |                                | 11,665   |                   | 10,776   |    | 23,184   |    | 22,474   |
| Repair and maintenance   |                                | 17,626   |                   | 16,451   |    | 34,468   |    | 32,116   |
| Franchise fees   |                                | 17,527   |                   | 15,868   |    | 32,281   |    | 29,512   |
| Management fees  |                                | 12,848   |                   | 12,129   |    | 23,610   |    | 22,605   |
| Total hotel operating expense                                  |                                | 216,291  |                   | 200,513  |    | 413,555  |    | 385,678  |
| Property taxes, insurance and other                            |                                | 21,940   |                   | 19,994   |    | 42,932   |    | 39,669   |
| General and administrative                                     |                                | 11,065   |                   | 12,100   |    | 21,649   |    | 23,561   |
| Depreciation and amortization                                  |                                | 47,715   |                   | 45,994   |    | 94,538   |    | 91,900   |
| Total expense  |                                | 297,011  |                   | 278,601  |    | 572,674  |    | 540,808  |
| Gain on sale of real estate                                    |                                | 449      |                   | <u> </u> |    | 18,215   |    | -        |
| Operating income   |                                | 93,515   |                   | 83,029   |    | 165,130  |    | 132,276  |
| Interest and other expense, net                                |                                | (19,370) |                   | (17,499) |    | (36,679) |    | (33,503) |
| Income before income taxes                                     |                                | 74,145   |                   | 65,530   |    | 128,451  |    | 98,773   |
| Income tax expense   |                                | (214)    |                   | (241)    |    | (470)    |    | (561)    |
|  |                                |          |                   |          |    |          |    |          |
| Net income   | \$                             | 73,931   | \$                | 65,289   | \$ | 127,981  | \$ | 98,212   |
| Other comprehensive income (loss):                             |                                |          |                   |          |    |          |    |          |
| Interest rate derivatives                                      |                                | (2,732)  |                   | 7,224    |    | 976      |    | (882)    |
| Comprehensive income   | \$                             | 71,199   | \$                | 72,513   | \$ | 128,957  | \$ | 97,330   |
| Basic and diluted net income per common share                  | \$                             | 0.31     | \$                | 0.29     | \$ | 0.53     | \$ | 0.43     |
| Weighted average common shares outstanding - basic and diluted |                                | 242,174  |                   | 229,041  |    | 242,291  |    | 229,218  |

See notes to consolidated financial statements.

# Apple Hospitality REIT, Inc. Consolidated Statements of Shareholders' Equity (Unaudited) (in thousands, except per share data)

# Three Months Ended June 30, 2024 and 2023

| Accumulated<br>OtherDistributions<br>Greater Than<br>Orgeneter Than<br>Number<br>of SharesAmountAccumulated<br>OtherDistributions<br>Greater Than<br>Net IncomeBalance at March 31, 2024242,3464,805,504\$24,112\$(1,495,314)\$Share based compensation, net of common<br>shares surrendered to satisfy employee<br>tax withholding requirements121,041Equity issuance costs-(120)Common shares repurchased(1,078)(15,476)Interest rate derivatives(2,732) |              |
|--|--------------|
| of SharesAmountIncome (Loss)Net IncomeBalance at March 31, 2024242,346\$ 4,805,504\$ 24,112\$ (1,495,314)\$Share based compensation, net of common<br>shares surrendered to satisfy employee<br>tax withholding requirements121,041Equity issuance costs-(120)Common shares repurchased(1,078)(15,476)   |              |
| Share based compensation, net of common<br>shares surrendered to satisfy employee<br>tax withholding requirements121,041Equity issuance costs-(120)Common shares repurchased(1,078)(15,476)  | Total        |
| shares surrendered to satisfy employee<br>tax withholding requirements121,041Equity issuance costs-(120)Common shares repurchased(1,078)(15,476)   | \$ 3,334,302 |
| Equity issuance costs     -     (120)     -     -       Common shares repurchased     (1,078)     (15,476)     -     -   |              |
| Common shares repurchased (1,078) (15,476)   | 1,041        |
|  | (120)        |
| Interest rate derivatives (2.732) -  | (15,476)     |
|  | (2,732)      |
| Net income 73,931  | 73,931       |
| Distributions declared to shareholders (\$0.24<br>per share) (57,976)  | (57,976)     |
| Balance at June 30, 2024     241,280     \$ 4,790,949     \$ 21,380     \$ (1,479,359)   | \$ 3,332,970 |
|  |              |
| Balance at March 31, 2023     229,013     4,581,841     28,775     (1,457,754)     5   | \$ 3,152,862 |
| Share based compensation, net of common<br>shares surrendered to satisfy employee<br>tax withholding requirements 12 870   | 870          |
| Equity issuance costs - (32)   | (32)         |
| Common shares repurchased (226) (3,274)  | (3,274)      |
| Interest rate derivatives - 7,224 -  | 7,224        |
| Net income 65.289  | 65,289       |
| Distributions declared to shareholders (\$0.24<br>per share) (54,884)  | (54,884)     |
| Balance at June 30, 2023     228,799     \$ 4,579,405     \$ 35,999     \$ (1,447,349)     \$  | \$ 3,168,055 |

### Six Months Ended June 30, 2024 and 2023

| Six Months Ended June 30, 2024 and 2023   |                     |    |           |                      |        |                            |             |                 |
|---|---------------------|----|-----------|----------------------|--------|----------------------------|-------------|-----------------|
|   | Common Stock        |    |           | Accumulated<br>Other |        | Distributions              |             |                 |
|   | Number<br>of Shares |    | Amount    |                      |        | Greater Than<br>Net Income | <br>Total   |                 |
| Balance at December 31, 2023  | 241,516             | \$ | 4,794,804 | \$                   | 20,404 | \$                         | (1,491,227) | \$<br>3,323,981 |
| Share based compensation, net of common<br>shares surrendered to satisfy employee |                     |    |           |                      |        |                            |             |                 |
| tax withholding requirements  | 842                 |    | 12,012    |                      | -      |                            | -           | 12,012          |
| Equity issuance costs   | -                   |    | (391)     |                      | -      |                            | -           | (391)           |
| Common shares repurchased   | (1,078)             |    | (15,476)  |                      | -      |                            | -           | (15,476)        |
| Interest rate derivatives   | -                   |    | -         |                      | 976    |                            | -           | 976             |
| Net income  | -                   |    | -         |                      | -      |                            | 127,981     | 127,981         |
| Distributions declared to shareholders (\$0.48                                    |                     |    |           |                      |        |                            |             |                 |
| per share)  |                     |    | -         |                      | -      |                            | (116,113)   | <br>(116,113)   |
| Balance at June 30, 2024  | 241,280             | \$ | 4,790,949 | \$                   | 21,380 | \$                         | (1,479,359) | \$<br>3,332,970 |
|   |                     |    |           |                      |        |                            |             |                 |
| Balance at December 31, 2022  | 228,645             | \$ | 4,577,022 | \$                   | 36,881 | \$                         | (1,435,508) | \$<br>3,178,395 |
| Share based compensation, net of common shares surrendered to satisfy employee    |                     |    |           |                      |        |                            |             |                 |
| tax withholding requirements  | 630                 |    | 9,275     |                      | -      |                            | -           | 9,275           |
| Equity issuance costs   | -                   |    | (61)      |                      | -      |                            | -           | (61)            |
| Common shares repurchased   | (476)               |    | (6,831)   |                      | -      |                            | -           | (6,831)         |
| Interest rate derivatives   | -                   |    | -         |                      | (882)  |                            | -           | (882)           |
| Net income  | -                   |    | -         |                      | -      |                            | 98,212      | 98,212          |
| Distributions declared to shareholders (\$0.48 per share)                         | -                   |    | -         |                      | -      |                            | (110,053)   | (110,053)       |
| Balance at June 30, 2023  | 228,799             | \$ | 4,579,405 | \$                   | 35,999 | \$                         | (1,447,349) | \$<br>3,168,055 |

See notes to consolidated financial statements.

# Apple Hospitality REIT, Inc. Consolidated Statements of Cash Flows (Unaudited) (in thousands)

| (in thousands)  |    |                  |          |           |  |
|---|----|------------------|----------|-----------|--|
|   |    | Six Months Ended |          |           |  |
|   |    | June 30,<br>2024 |          |           |  |
| Cash flows from operating activities:   |    | 2024             |          | 2023      |  |
| Net income  | \$ | 127,981          | \$       | 98,212    |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |    | - )              | ·        | ,         |  |
| Depreciation and amortization   |    | 94,538           |          | 91,900    |  |
| Gain on sale of real estate   |    | (18,215)         |          | -         |  |
| Other non-cash expenses, net  |    | 4,230            |          | 4,166     |  |
| Changes in operating assets and liabilities:                                      |    | ,                |          | ,         |  |
| Increase in due from third-party managers, net                                    |    | (27,020)         |          | (24,187)  |  |
| Increase in other assets, net   |    | (1,137)          |          | (8,044)   |  |
| Increase in accounts payable and other liabilities                                |    | 1,578            |          | 8,517     |  |
| Net cash provided by operating activities   |    | 181,955          |          | 170,564   |  |
| Cash flows from investing activities:   |    |                  |          |           |  |
| Acquisition of hotel properties, net  |    | (197,285)        |          | (30,948)  |  |
| Disbursements for potential acquisitions, net                                     |    | (1)7,205)        |          | (1,070)   |  |
| Capital improvements  |    | - (44,997)       |          | (35,085)  |  |
| Net proceeds from sale of real estate   |    | 40,056           |          | (55,005)  |  |
| Net cash used in investing activities   |    | (202,226)        |          | (67,103)  |  |
| Net cash used in investing activities   |    | (202,220)        |          | (07,103)  |  |
| Cash flows from financing activities:   |    |                  |          |           |  |
| Repurchases of common shares  |    | (15,476)         |          | (6,831)   |  |
| Common shares surrendered to satisfy employee withholding requirements            |    | (5,050)          |          | (5,742)   |  |
| Distributions paid to common shareholders   |    | (128,201)        |          | (128,282) |  |
| Equity issuance costs   |    | (332)            |          | (50)      |  |
| Proceeds from revolving credit facility   |    | 322,900          |          | 166,500   |  |
| Payments on revolving credit facility   |    | (153,900)        |          | (142,500) |  |
| Proceeds from term loans and senior notes   |    | -                |          | 50,000    |  |
| Payments of mortgage debt and other loans   |    | (4,547)          |          | (41,757)  |  |
| Principal payments on finance leases  |    | (222)            |          | (136)     |  |
| Net cash provided by (used in) financing activities                               |    | 15,172           |          | (108,798) |  |
| Net change in cash, cash equivalents and restricted cash                          |    | (5,099)          |          | (5,337)   |  |
| Cash, cash equivalents and restricted cash, beginning of period                   |    | 43,618           |          | 43,512    |  |
| Cash, cash equivalents and restricted cash, end of period                         | \$ | 38,519           | \$       | 38,175    |  |
|   |    |                  |          |           |  |
| Supplemental cash flow information:<br>Interest paid                              | \$ | 36,083           | \$       | 32,703    |  |
| Income taxes paid   | \$ | 745              | \$<br>\$ | 987       |  |
| income taxes part   | φ  | 745              | φ        | 987       |  |
| Supplemental disclosure of noncash investing and financing activities:            |    |                  |          |           |  |
| Accrued distribution to common shareholders                                       | \$ | 19,270           | \$       | 18,279    |  |
| Accrued capital expenditures  | \$ | 3,404            | \$       | 3,803     |  |
| Reconciliation of cash, cash equivalents and restricted cash:                     |    |                  |          |           |  |
| Cash and cash equivalents, beginning of period                                    | \$ | 10,287           | \$       | 4,077     |  |
| Restricted cash-furniture, fixtures and other escrows, beginning of period        |    | 33,331           |          | 39,435    |  |
| Cash, cash equivalents and restricted cash, beginning of period                   | \$ | 43,618           | \$       | 43,512    |  |
|   |    |                  | -        |           |  |
| Cash and cash equivalents, end of period  | \$ | 7,224            | \$       | 6,420     |  |
| Restricted cash-furniture, fixtures and other escrows, end of period              |    | 31,295           |          | 31,755    |  |
| Cash, cash equivalents and restricted cash, end of period                         | \$ | 38,519           | \$       | 38,175    |  |

See notes to consolidated financial statements.

# Apple Hospitality REIT, Inc. Notes to Consolidated Financial Statements (Unaudited)

### 1. Organization and Summary of Significant Accounting Policies

#### Organization

Apple Hospitality REIT, Inc., formed in November 2007 as a Virginia corporation, together with its wholly-owned subsidiaries (the "Company"), is a self-advised real estate investment trust ("REIT") that invests in income-producing real estate, primarily in the lodging sector, in the United States ("U.S."). The Company's fiscal year end is December 31. The Company has no foreign operations or assets, and its operating structure includes only one reportable segment. The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany accounts and transactions have been eliminated. Although the Company has interests in potential variable interest entities through its purchase commitments, it is not the primary beneficiary as the Company does not have any elements of power in the decision-making process of these entities; therefore, the Company does not consolidate the entities. As of June 30, 2024, the Company owned 224 hotels with an aggregate of 30,068 guest rooms located in 37 states and the District of Columbia ("D.C."). The Company's common shares are listed on the New York Stock Exchange ("NYSE") under the ticker symbol "APLE."

#### Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with the rules and regulations for reporting on Form 10-Q. Accordingly, they do not include all of the information required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These unaudited financial statements should be read in conjunction with the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended December 31, 2023 (the "2023 Form 10-K"). Operating results for the three and six months ended June 30, 2024 are not necessarily indicative of the results that may be expected for the twelve-month period ending December 31, 2024.

#### Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### Net Income Per Common Share

Basic net income per common share is computed based upon the weighted average number of shares outstanding during the period. Diluted net income per common share is calculated after giving effect to all potential common shares that were dilutive and outstanding for the period. Basic and diluted net income per common share were the same for each of the periods presented.

#### Accounting Standards Recently Issued

In November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update ("ASU") No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of significant segment expenses and other segment items on an annual and interim basis and disclosure in interim periods about a reportable segment's profit or loss and assets that are currently required annually. Additionally, it requires disclosure of the title and position of the Chief Operating Decision Maker ("CODM") and requires a public entity that has a single reportable segment to provide all disclosures required by the amendments in this ASU and all existing segment disclosures in Topic 280. This ASU does not change how a public entity identifies its operating segments, aggregates them, or applies the quantitative thresholds to determine its reportable segments. The new standard is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. As of June 30, 2024, the Company has not adopted this ASU. The adoption of this ASU is expected to only impact the notes to the Company's consolidated financial statements by requiring additional disclosure but will have no impact on the Company's consolidated financial statements.

In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which focuses on income tax disclosures around effective tax rates and cash income taxes paid. This update requires disclosure, on an annual basis, of a tabular rate reconciliation using both percentages and currency amounts, broken out into specified categories with certain reconciling items further broken out by nature and jurisdiction to the extent those items exceed a specified threshold. In addition, all entities are required to disclose income taxes paid, net of refunds received disaggregated by federal, state/local, and foreign and by jurisdiction if the amount is at least 5% of total income tax payments, net of refunds received. The new standard is effective for annual periods beginning after December 15, 2024, with early adoption permitted. The amendments in this ASU may be

applied prospectively by providing the revised disclosures for the period ending December 31, 2025 and continuing to provide the pre-ASU disclosures for the prior periods, or the amendments may be applied retrospectively by providing the revised disclosures for all periods presented. As of June 30, 2024, the Company has not adopted this ASU. The adoption of this ASU is expected to only impact the notes to the Company's consolidated financial statements by requiring additional disclosure but will have no impact on the Company's consolidated financial statements.

# 2. Investment in Real Estate

The Company's investment in real estate consisted of the following (in thousands):

|  | June 30,<br>2024 | D  | ecember 31,<br>2023 |
|--|------------------|----|---------------------|
| Land   | \$<br>846,651    | \$ | 828,868             |
| Building and improvements                      | 5,094,381        |    | 4,917,105           |
| Furniture, fixtures and equipment              | 596,693          |    | 571,026             |
| Finance ground lease assets                    | 102,084          |    | 102,084             |
| Franchise fees                                 | 25,653           |    | 21,233              |
|  | 6,665,462        |    | 6,440,316           |
| Less accumulated depreciation and amortization | (1,753,584)      |    | (1,662,942)         |
| Investment in real estate, net                 | \$<br>4,911,878  | \$ | 4,777,374           |

As of June 30, 2024, the Company owned 224 hotels with an aggregate of 30,068 guest rooms located in 37 states and the District of Columbia. In May 2023, the Company entered into an operating lease for an initial 15-year term with a third-party hotel operator at its independent boutique hotel in New York, New York for all hotel operations of the hotel's 210 guest rooms ("non-hotel property"). Lease revenue from this property is recorded in other revenue in the Company's consolidated statements of operations and comprehensive income. As a result of the lease and transfer of possession to the operator, this property has been excluded from the Company's hotel and guest room counts since May 2023. The Company has terminated the lease for failure to make lease payments timely, and in April 2024 commenced legal proceedings to remove the operator from possession of the hotel. The Company intends to enforce its rights under the lease and transition management of the hotel to a third-party manager, however, the removal process is still ongoing and the timing of the resolution of this matter and the transition of management operations cannot be predicted at this time.

The Company leases all of its 224 hotels to its wholly-owned taxable REIT subsidiary (or a subsidiary thereof) under master hotel lease agreements.

### Acquisitions

The Company acquired two hotels during the six months ended June 30, 2024. The following table sets forth the location, brand, manager, date acquired, number of guest rooms and gross purchase price, excluding transaction costs, for each hotel. All dollar amounts are in thousands.

|                  |       |                |         | Date      |                    | F  | Gross<br>Purchase |
|------------------|-------|----------------|---------|-----------|--------------------|----|-------------------|
| City             | State | Brand          | Manager | Acquired  | <b>Guest Rooms</b> |    | Price             |
| Washington, D.C. | N/A   | AC Hotels      | HHM     | 3/25/2024 | 234                | \$ | 116,804           |
| Madison          | WI    | Embassy Suites | Raymond | 6/20/2024 | 262                |    | 79,516            |
|                  |       |                |         |           | 496                | \$ | 196,320           |

During the year ended December 31, 2023, the Company acquired six hotels and one free-standing parking garage, including one hotel that was acquired during the six months ended June 30, 2023. The following table sets forth the location, brand, manager, date acquired, number of guest rooms and gross purchase price, excluding transaction costs, for each property. All dollar amounts are in thousands.

| City                          | State | Brand             | Manager       | Date<br>Acquired | Guest Rooms | Gross<br>urchase<br>Price |
|-------------------------------|-------|-------------------|---------------|------------------|-------------|---------------------------|
| Cleveland                     | OH    | Courtyard         | Concord       | 6/30/2023        | 154         | \$<br>31,000              |
| Salt Lake City                | UT    | Courtyard         | North Central | 10/11/2023       | 175         | 48,110                    |
| Salt Lake City                | UT    | Hyatt House       | North Central | 10/11/2023       | 159         | 34,250                    |
| Salt Lake City <sup>(1)</sup> | UT    | N/A               | North Central | 10/11/2023       | N/A         | 9,140                     |
| Renton                        | WA    | Residence Inn     | InnVentures   | 10/18/2023       | 146         | 55,500                    |
| South Jordan                  | UT    | Embassy Suites    | HHM           | 11/21/2023       | 192         | 36,750                    |
| Las Vegas                     | NV    | SpringHill Suites | Crescent      | 12/27/2023       | 299         | 75,000                    |
|                               |       |                   |               |                  | 1,125       | \$<br>289,750             |

(1) This property is a free-standing parking garage which serves both the Courtyard and Hyatt House hotels in Salt Lake City, Utah and the surrounding area, however, it is not affiliated with any brand.

During the six months ended June 30, 2024, the Company utilized proceeds from the sale of three hotels and borrowings under its Revolving Credit Facility (as defined below) to purchase the Washington, D.C. and Madison, Wisconsin hotels. The Company utilized its available cash on hand, net proceeds from sales of shares under the ATM Program (as defined below) and availability under its Revolving Credit Facility to purchase the properties acquired in 2023. The acquisitions of these properties were accounted for as acquisitions of asset groups, whereby costs incurred to effect the acquisitions (which were not significant) were capitalized as part of the cost of the assets acquired. For the two hotels acquired during the six months ended June 30, 2024, the amount of revenue and operating income included in the Company's consolidated statement of operations from the date of acquisition through June 30, 2024 was approximately \$7.7 million and \$2.5 million, respectively.

### Purchase Contract Commitments

As of June 30, 2024, the Company had one outstanding contract, which was entered into during May 2023, for the potential purchase of a hotel in Nashville, Tennessee for an expected purchase price of approximately \$98.2 million. The hotel is under development and is currently planned to be completed and opened for business in late 2025, as a 260-guest-room Motto. As of June 30, 2024, a \$1.1 million contract deposit (refundable if the seller does not meet its obligations under the contract) had been paid. If the closing occurs, the Company plans to utilize its available cash or borrowings, including borrowings under its unsecured credit facilities available at closing, to purchase the hotel under contract. Although the Company is working towards acquiring this hotel, there are a number of conditions to closing that have not yet been satisfied, and there can be no assurance that closing on this hotel will occur under the outstanding purchase contract. If the seller meets all of the conditions to closing, the Company is obligated to specifically perform under the purchase contract and acquire this hotel. As this hotel is under development, at this time, the seller has not met all of the conditions to closing.

#### 3. Dispositions

During the six months ended June 30, 2024, the Company sold three hotels to two unrelated parties for a combined gross sales price of approximately \$40.6 million, resulting in a combined gain on the sales of approximately \$18.2 million, net of transaction costs, which is included in the Company's consolidated statement of operations for the six months ended June 30, 2024. The three hotels had a total carrying value of approximately \$21.8 million at their respective times of sale. There were no dispositions during the year ended December 31, 2023. The following table lists the three hotels sold in 2024:

| City       | St | ate | Brand             | Date Sold | <b>Guest Rooms</b> |
|------------|----|-----|-------------------|-----------|--------------------|
| Rogers     | А  | R   | Hampton           | 2/9/2024  | 122                |
| Rogers     | А  | R   | Homewood Suites   | 2/9/2024  | 126                |
| Greensboro | Ň  | IC  | SpringHill Suites | 5/21/2024 | 82                 |
|            |    |     |                   |           | 330                |

Excluding gains on sale of real estate, the Company's consolidated statements of operations include operating income of approximately \$0.3 million and \$1.1 million for the six months ended June 30, 2024 and 2023, respectively, relating to the results of operations of the three hotels sold in 2024 noted above for the period of ownership. The sale of these properties does not represent a strategic shift that has, or will have, a major effect on the Company's operations and financial results; therefore, the operating results

for the period of ownership of these properties are included in income from continuing operations for the three and six months ended June 30, 2024 and 2023. A portion of the proceeds from the sale of the two hotels in February 2024 was used to complete a like-kind exchange, in accordance with Section 1031 of the Internal Revenue Code of 1986, as amended, for the acquisition of the AC Hotel in Washington, D.C. as discussed above in Note 2, which resulted in the deferral of taxable gains of \$15.1 million.

# 4. Debt

# Summary

As of June 30, 2024 and December 31, 2023, the Company's debt consisted of the following (in thousands):

|                                  | June 30,<br>2024 | December 31,<br>2023 |           |  |  |
|----------------------------------|------------------|----------------------|-----------|--|--|
| Revolving credit facility        | \$<br>169,000    | \$                   | -         |  |  |
| Term loans and senior notes, net | 1,089,900        |                      | 1,088,904 |  |  |
| Mortgage debt, net               | 277,991          |                      | 282,590   |  |  |
| Debt, net                        | \$<br>1,536,891  | \$                   | 1,371,494 |  |  |

The aggregate amounts of principal payable under the Company's total debt obligations as of June 30, 2024 (including the Revolving Credit Facility (if any) (as defined below), term loans, senior notes and mortgage debt), for the remainder of this fiscal year, each of the next four fiscal years and thereafter are as follows (in thousands):

| 2024 (July - December)                            | \$<br>109,050   |
|---|-----------------|
| 2025  | 295,140         |
| 2026  | 243,649         |
| 2027  | 278,602         |
| 2028  | 334,066         |
| Thereafter  | 281,948         |
|   | 1,542,455       |
| Unamortized fair value adjustment of assumed debt | 359             |
| Unamortized debt issuance costs                   | (5,923)         |
| Total   | \$<br>1,536,891 |

The Company uses interest rate swaps to manage its interest rate risk on a portion of its variable-rate debt. Throughout the terms of these interest rate swaps, the Company pays a fixed rate of interest and receives a floating rate of interest equal to the annual Secured Overnight Financing Rate ("SOFR") for a one-month term ("one-month SOFR") plus a 0.10% SOFR spread adjustment. The swaps are designed to effectively fix the interest payments on variable-rate debt instruments. See Note 5 for more information on the interest rate swap agreements. The Company's total fixed-rate and variable-rate debt, after giving effect to its interest rate swaps in effect as of June 30, 2024 and December 31, 2023, is set forth below. All dollar amounts are in thousands.

|  | June 30,        |            | December 31, |            |
|--|-----------------|------------|--------------|------------|
|  | 2024            | Percentage | 2023         | Percentage |
| Fixed-rate debt <sup>(1)</sup>         | \$<br>1,088,455 | 71 % \$    | 1,228,002    | 89%        |
| Variable-rate debt                     | 454,000         | 29 %       | 150,000      | 11 %       |
| Total                                  | \$<br>1,542,455 | \$         | 1,378,002    |            |
| Weighted-average interest rate of debt | <br>4.83 %      |            | 4.26%        | )          |

(1) Fixed-rate debt includes the portion of variable-rate debt where the interest payments have been effectively fixed by interest rate swaps as of the respective balance sheet date. See Note 5 for more information on the interest rate swap agreements.

#### Credit Facilities

#### \$1.2 Billion Credit Facility

On July 25, 2022, the Company entered into a credit facility (the "\$1.2 billion credit facility") that is comprised of (i) a \$650 million revolving credit facility with an initial maturity date of July 25, 2026 (the "Revolving Credit Facility"), (ii) a \$275 million term loan with a maturity date of July 25, 2027, funded at closing, and (iii) a \$300 million term loan with a maturity date of January 31, 2028 (including a \$150 million delayed draw option until 180 days from closing), of which \$200 million was funded at closing, \$50 million was funded on October 24, 2022 and the remaining \$50 million was funded on January 17, 2023 (the term loans described in clauses (ii) and (iii) are referred to together as the "\$575 million term loan facility").

Subject to certain conditions, including covenant compliance and additional fees, the Revolving Credit Facility maturity date may be extended up to one year. The credit agreement for the \$1.2 billion credit facility contains mandatory prepayment requirements, customary affirmative and negative covenants (as described below), restrictions on certain investments and events of default. The Company may make voluntary prepayments, in whole or in part, at any time. Interest payments on the \$1.2 billion credit facility are due monthly, and the interest rate, subject to certain exceptions, is equal to the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.25%, depending upon the Company's leverage ratio, as calculated under the terms of the credit agreement. As of June 30, 2024, the Company had availability of approximately \$481 million under the Revolving Credit Facility. The Company is also required to pay quarterly an unused facility fee at an annual rate of 0.20% or 0.25% on the unused portion of the Revolving Credit Facility, based on the amount of borrowings outstanding during the quarter.

#### \$225 Million Term Loan Facility

The Company also has an unsecured \$225 million term loan facility that is comprised of (i) a \$50 million term loan with an initial maturity date of August 2, 2023, which was funded on August 2, 2018, and (ii) a \$175 million term loan with a maturity date of August 2, 2025, of which \$100 million was funded on August 2, 2018, and the remaining \$75 million was funded on January 29, 2019 (the term loans described in clauses (i) and (ii) are referred to together as the "\$225 million term loan facility"). On July 19, 2023, the Company entered into an amendment of its \$225 million term loan facility, which extended the maturity date of the existing \$50 million term loan by two years to August 2, 2025. The Company may make voluntary prepayments, in whole or in part, at any time, subject to certain conditions. Interest payments on the \$225 million term loan facility are due monthly and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.50%, depending upon the Company's leverage ratio, as calculated under the terms of the credit agreement.

### 2017 \$85 Million Term Loan Facility

On July 25, 2017, the Company entered into an unsecured \$85 million term loan facility with a maturity date of July 25, 2024, consisting of one term loan (the "2017 \$85 million term loan facility") that was funded at closing. Interest payments on the 2017 \$85 million term loan facility are due monthly, and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.30% to 2.10%, depending upon the Company's leverage ratio, as calculated under the terms of the credit agreement. On July 17, 2024, the Company amended the 2017 \$85 million term loan facility, which increased the amount of the term loan facility to \$130 million, with the additional \$45 million funded at closing (the "\$130 million term loan facility"), extended the maturity date to July 25, 2026 and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.20%, depending on the Company's leverage ratio, as calculated under the terms of the amended credit agreement. Subject to certain conditions, including covenant compliance and additional fees, the maturity date of the \$130 million term loan facility may be extended by the Company to July 25, 2027. The Company may make voluntary prepayments, in whole or in part, at any time, subject to certain conditions.

## 2019 \$85 Million Term Loan Facility

On December 31, 2019, the Company entered into an unsecured \$85 million term loan facility with a maturity date of December 31, 2029, consisting of one term loan funded at closing (the "2019 \$85 million term loan facility"). Net proceeds from the 2019 \$85 million term loan facility were used to pay down borrowings under the Company's then-existing \$425 million revolving credit facility. The Company may make voluntary prepayments, in whole or in part, subject to certain conditions. Interest payments on the 2019 \$85 million term loan facility are due monthly, and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.70% to 2.55%, depending upon the Company's leverage ratio, as calculated under the terms of the credit agreement.

#### \$50 Million Senior Notes Facility

On March 16, 2020, the Company entered into an unsecured \$50 million senior notes facility with a maturity date of March 31, 2030, consisting of senior notes totaling \$50 million funded at closing (the "\$50 million senior notes facility"). Net proceeds from the \$50 million senior notes facility were available to provide funding for general corporate purposes. The Company may make voluntary prepayments, in whole or in part, at any time, subject to certain conditions, including make-whole provisions. Interest payments on the \$50 million senior notes facility are due quarterly, and the interest rate, subject to certain exceptions, ranges from an annual rate of 3.60% to 4.35% depending on the Company's leverage ratio, as calculated under the terms of the note agreement.

#### \$75 Million Senior Notes Facility

On June 2, 2022, the Company entered into an unsecured \$75 million senior notes facility with a maturity date of June 2, 2029, consisting of senior notes totaling \$75 million funded at closing (the "\$75 million senior notes facility", and collectively with the \$1.2 billion credit facility, the \$225 million term loan facility, the 2017 \$85 million term loan facility, the 2019 \$85 million term loan

facility and the \$50 million senior notes facility, the "unsecured credit facilities"). Net proceeds from the \$75 million senior notes facility were available to provide funding for general corporate purposes, including the repayment of borrowings under the Company's then-existing \$425 million revolving credit facility and repayment of mortgage debt. The Company may make voluntary prepayments, in whole or in part, at any time, subject to certain conditions, including make-whole provisions. Interest payments on the \$75 million senior notes facility are due quarterly, and the interest rate, subject to certain exceptions, ranges from an annual rate of 4.88% to 5.63% depending on the Company's leverage ratio, as calculated under the terms of the note agreement.

As of June 30, 2024 and December 31, 2023, the details of the Company's unsecured credit facilities were as set forth in the table below. All dollar amounts are in thousands.

|   |                              |                  |    | Outstandin  | ig Balance | 2             |
|---|------------------------------|------------------|----|-------------|------------|---------------|
|   | Interest Rate                | Maturity<br>Date | Ju | ne 30, 2024 | Dece       | mber 31, 2023 |
| Revolving credit facility <sup>(1)</sup>      | SOFR + 0.10% + 1.40% - 2.25% | 7/25/2026        | \$ | 169,000     | \$         | -             |
|   |                              |                  |    |             |            |               |
| Term loans and senior notes                   |                              |                  |    |             |            |               |
| \$275 million term loan                       | SOFR + 0.10% + 1.35% - 2.20% | 7/25/2027        |    | 275,000     |            | 275,000       |
| \$300 million term loan                       | SOFR + 0.10% + 1.35% - 2.20% | 1/31/2028        |    | 300,000     |            | 300,000       |
| \$50 million term loan                        | SOFR + 0.10% + 1.35% - 2.20% | 8/2/2025         |    | 50,000      |            | 50,000        |
| \$175 million term loan                       | SOFR + 0.10% + 1.65% - 2.50% | 8/2/2025         |    | 175,000     |            | 175,000       |
| 2017 \$85 million term loan                   | SOFR + 0.10% + 1.30% - 2.10% | 7/25/2024 (3)    |    | 85,000      |            | 85,000        |
| 2019 \$85 million term loan                   | SOFR + 0.10% + 1.70% - 2.55% | 12/31/2029       |    | 85,000      |            | 85,000        |
| \$50 million senior notes                     | 3.60% - 4.35%                | 3/31/2030        |    | 50,000      |            | 50,000        |
| \$75 million senior notes                     | 4.88% - 5.63%                | 6/2/2029         |    | 75,000      |            | 75,000        |
| Term loans and senior notes at stated value   |                              |                  |    | 1,095,000   |            | 1,095,000     |
| Unamortized debt issuance costs               |                              |                  |    | (5,100)     |            | (6,096)       |
| Term loans and senior notes, net              |                              |                  |    | 1,089,900   |            | 1,088,904     |
| Credit facilities, net <sup>(1)</sup>         |                              |                  | \$ | 1,258,900   | \$         | 1,088,904     |
| Weighted-average interest rate <sup>(2)</sup> |                              |                  |    | 5.02 %      |            | 4.35 %        |

(1) Excludes unamortized debt issuance costs related to the Revolving Credit Facility totaling approximately \$2.8 million and \$3.5 million as of June 30, 2024 and December 31, 2023, respectively, which are included in other assets, net in the Company's consolidated balance sheets.

(2) Interest rate represents the weighted-average effective annual interest rate at the balance sheet date which includes the effect of interest rate swaps in effect on \$685.0 million and \$820.0 million of the outstanding variable-rate debt as of June 30, 2024 and December 31, 2023, respectively. See Note 5 for more information on the interest rate swap agreements. The one-month SOFR on June 30, 2024 and December 31, 2023 was 5.34% and 5.35%, respectively.

(3) On July 17, 2024, the Company amended the 2017 \$85 million term loan facility, which increased the amount of the term loan facility to \$130 million, with the additional \$45 million funded at closing, extended the maturity date to July 25, 2026 and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.20%, depending on the Company's leverage ratio, as calculated under the terms of the amended credit agreement. Subject to certain conditions, including covenant compliance and additional fees, the maturity date of the \$130 million term loan facility may be extended by the Company to July 25, 2027.

## Credit Facilities Covenants

The credit agreements governing the unsecured credit facilities (collectively, the "credit agreements") contain mandatory prepayment requirements, customary affirmative and negative covenants, restrictions on certain investments and events of default, including the following financial and restrictive covenants (capitalized terms not defined below are defined in the credit agreements):

- A ratio of Consolidated Total Indebtedness to Consolidated EBITDA ("Maximum Consolidated Leverage Ratio") of not more than 7.25 to 1.00;
- A ratio of Consolidated Secured Indebtedness to Consolidated Total Assets ("Maximum Secured Leverage Ratio") of not more than 45%;
- A minimum Consolidated Tangible Net Worth of approximately \$3.4 billion plus an amount equal to 75% of the Net Cash Proceeds from issuances and sales of Equity Interests occurring after the Closing Date, July 25, 2022, subject to adjustment;
- A ratio of Adjusted Consolidated EBITDA to Consolidated Fixed Charges ("Minimum Fixed Charge Coverage Ratio") of not less than 1.50 to 1.00 for the trailing four full quarters;

- A ratio of Unencumbered Adjusted NOI to Consolidated Implied Interest Expense for Consolidated Unsecured Indebtedness ("Minimum Unsecured Interest Coverage Ratio") of not less than 2.00 to 1.00 for the trailing four full quarters;
- A ratio of Consolidated Unsecured Indebtedness to Unencumbered Asset Value ("Maximum Unsecured Leverage Ratio") of not more than 60% (subject to a higher level in certain circumstances); and
- A ratio of Consolidated Secured Recourse Indebtedness to Consolidated Total Assets ("Maximum Secured Recourse Indebtedness") of not more than 10%.

The Company was in compliance with the applicable covenants as of June 30, 2024.

#### Mortgage Debt

As of June 30, 2024, the Company had approximately \$278.5 million in outstanding mortgage debt secured by 15 properties with maturity dates ranging from August 2024 to May 2038, stated interest rates ranging from 3.40% to 4.46% and effective interest rates ranging from 3.40% to 4.37%. The loans generally provide for monthly payments of principal and interest on an amortized basis and defeasance or prepayment penalties if prepaid. The following table sets forth the hotel properties securing each loan, the interest rate, loan assumption or origination date, maturity date, the principal amount assumed or originated, and the outstanding balance prior to any fair value adjustments or debt issuance costs as of June 30, 2024 and December 31, 2023 for each of the Company's mortgage debt obligations. All dollar amounts are in thousands.

| Location                        | Brand               | Interest<br>Rate <sup>(1)</sup> | Loan<br>Assumption<br>or<br>Origination<br>Date | Maturity<br>Date | Principal<br>Assumed<br>or<br>Originated | Outstanding<br>balance<br>as of<br>June 30,<br>2024 | Outstanding<br>balance<br>as of<br>December 31,<br>2023 |
|---------------------------------|---------------------|---------------------------------|---|------------------|--|---|---|
| New Orleans, LA                 | Homewood Suites     | 4.36 %                          | 7/17/2014                                       | 8/11/2024 (2)    | 27,000                                   | \$ 19,862   | \$ 20,304   |
| Westford, MA                    | Residence Inn       | 4.28 %                          | 3/18/2015                                       | 4/11/2025        | 10,000                                   | 7,554   | 7,713   |
| Denver, CO                      | Hilton Garden Inn   | 4.46 %                          | 9/1/2016  | 6/11/2025        | 34,118                                   | 26,789  | 27,337  |
| Oceanside, CA                   | Courtyard           | 4.28 %                          | 9/1/2016  | 10/1/2025        | 13,655                                   | 11,546  | 11,707  |
| Omaha, NE                       | Hilton Garden Inn   | 4.28 %                          | 9/1/2016  | 10/1/2025        | 22,681                                   | 19,177  | 19,445  |
| Boise, ID                       | Hampton             | 4.37 %                          | 5/26/2016                                       | 6/11/2026        | 24,000                                   | 20,424  | 20,685  |
| Burbank, CA                     | Courtyard           | 3.55 %                          | 11/3/2016                                       | 12/1/2026        | 25,564                                   | 20,116  | 20,526  |
| San Diego, CA                   | Courtyard           | 3.55 %                          | 11/3/2016                                       | 12/1/2026        | 25,473                                   | 20,044  | 20,453  |
| San Diego, CA                   | Hampton             | 3.55 %                          | 11/3/2016                                       | 12/1/2026        | 18,963                                   | 14,921  | 15,226  |
| Burbank, CA                     | SpringHill Suites   | 3.94 %                          | 3/9/2018  | 4/1/2028         | 28,470                                   | 23,815  | 24,237  |
| Santa Ana, CA                   | Courtyard           | 3.94 %                          | 3/9/2018  | 4/1/2028         | 15,530                                   | 12,991  | 13,221  |
| Richmond, VA                    | Courtyard           | 3.40 %                          | 2/12/2020                                       | 3/11/2030        | 14,950                                   | 13,672  | 13,832  |
| Richmond, VA                    | Residence Inn       | 3.40 %                          | 2/12/2020                                       | 3/11/2030        | 14,950                                   | 13,672  | 13,832  |
| Portland, ME                    | Residence Inn       | 3.43 %                          | 3/2/2020  | 3/1/2032         | 33,500                                   | 30,500  | 30,500  |
| San Jose, CA                    | Homewood Suites     | 4.22 %                          | 12/22/2017                                      | 5/1/2038         | 30,000                                   | 23,372  | 23,984  |
|                                 |                     |                                 |   |                  | \$ 338,854                               | 278,455   | 283,002   |
| Unamortized fair value adjustme | ent of assumed debt |                                 |   |                  |  | 359   | 526   |
| Unamortized debt issuance costs |                     |                                 |   |                  |  | (823)   | (938)   |
| Total                           |                     |                                 |   |                  |  | \$ 277,991  | \$ 282,590  |

 Interest rates are the rates per the loan agreement. For loans assumed, the Company adjusted the interest rates per the loan agreement to market rates and is amortizing the adjustments to interest expense over the life of the loan.

(2) The Company plans to pay the outstanding amount and service payments due upon the upcoming debt maturity date using funds from operations, borrowings under its Revolving Credit Facility and/or proceeds from new financing.

#### 5. Fair Value of Financial Instruments

Except as described below, the carrying value of the Company's financial instruments approximates fair value due to the short-term nature of these financial instruments.

Debt

The Company estimates the fair value of its debt by discounting the future cash flows of each instrument at estimated market rates consistent with the maturity of a debt obligation with similar credit terms and credit characteristics, which are Level 3 inputs under the fair value hierarchy. Market rates take into consideration general market conditions and maturity. As of June 30, 2024, both the carrying value and the estimated fair value of the Company's debt were approximately \$1.5 billion. As of December 31, 2023, the carrying value and estimated fair value of the Company's debt were approximately \$1.4 billion and \$1.3 billion, respectively. Both the carrying value and the estimated fair value of the Company's debt issuance costs related to term loans, senior notes and mortgage debt for each specific year.

#### Derivative Instruments

Currently, the Company uses interest rate swaps to manage its interest rate risk on variable-rate debt. Throughout the terms of these interest rate swaps, the Company pays a fixed rate of interest and receives a floating rate of interest equal to the one-month SOFR plus a 0.10% SOFR spread adjustment. The swaps are designed to effectively fix the interest payments on variable-rate debt instruments. These swap instruments are recorded at fair value and, if in an asset position, are included in other assets, net, and, if in a liability position, are included in accounts payable and other liabilities in the Company's consolidated balance sheets. The fair values of the Company's interest rate swap agreements are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts, which is considered a Level 2 measurement under the fair value hierarchy. The variable cash receipts are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The following table sets forth information for each of the Company's interest rate swap agreements outstanding as of June 30, 2024 and December 31, 2023. All dollar amounts are in thousands.

|        | Notional Amount                 |                        |                        |                  | Fair Value Asset (Liability)   |    |                 |    |                   |  |  |
|--------|---------------------------------|------------------------|------------------------|------------------|--------------------------------|----|-----------------|----|-------------------|--|--|
|        | nal Amount<br>at<br>1e 30, 2024 | Origination<br>Date    | Effective<br>Date      | Maturity<br>Date | Swap Fixed<br>Interest<br>Rate |    | une 30,<br>2024 |    | ember 31,<br>2023 |  |  |
| Active | e interest rate swa             | aps designated as cash | flow hedges at June 30 | , 2024:          |                                |    |                 |    |                   |  |  |
| \$     | 50,000                          | 7/2/2019               | 7/5/2019               | 7/18/2024        | 1.64%                          | \$ | 89              | \$ | 956               |  |  |
|        | 50,000                          | 8/21/2019              | 8/23/2019              | 8/18/2024        | 1.31%                          |    | 279             |    | 1,193             |  |  |
|        | 50,000                          | 8/21/2019              | 8/23/2019              | 8/30/2024        | 1.32%                          |    | 342             |    | 1,239             |  |  |
|        | 75,000                          | 8/21/2019              | 5/18/2020              | 5/18/2025        | 1.26%                          |    | 2,529           |    | 3,273             |  |  |
|        | 50,000                          | 6/1/2018               | 1/31/2019              | 6/30/2025        | 2.88%                          |    | 1,075           |    | 1,117             |  |  |
|        | 25,000                          | 12/6/2018              | 1/31/2020              | 6/30/2025        | 2.74%                          |    | 571             |    | 608               |  |  |
|        | 75,000                          | 8/21/2019              | 5/18/2021              | 5/18/2026        | 1.29%                          |    | 4,586           |    | 4,580             |  |  |
|        | 125,000                         | 11/3/2023              | 11/3/2023              | 11/18/2026       | 4.51%                          |    | (14)            |    | (2,333)           |  |  |
|        | 50,000                          | 3/17/2023              | 3/20/2023              | 3/18/2028        | 3.50%                          |    | 1,281           |    | 268               |  |  |
|        | 50,000                          | 3/17/2023              | 3/20/2023              | 3/20/2028        | 3.49%                          |    | 1,252           |    | 242               |  |  |
|        | 85,000                          | 12/31/2019             | 12/31/2019             | 12/31/2029       | 1.87%                          |    | 9,390           |    | 7,788             |  |  |
|        | 685,000                         |                        |                        |                  |                                |    | 21,380          |    | 18,931            |  |  |
| Matur  | ed interest rate sy             | waps at June 30, 2024: |                        |                  |                                |    |                 |    |                   |  |  |
|        | 50,000                          | 12/7/2018              | 5/18/2020              | 1/31/2024        | 2.71%                          |    | -               |    | 114               |  |  |
|        | 75,000                          | 5/31/2017              | 7/31/2017              | 6/30/2024        | 1.95%                          |    | -               |    | 1,202             |  |  |
|        | 10,000                          | 8/10/2017              | 8/10/2017              | 6/30/2024        | 2.02%                          |    | -               |    | 157               |  |  |
|        | 135,000                         |                        |                        |                  |                                |    | -               |    | 1,473             |  |  |
| \$     | 820,000                         |                        |                        |                  |                                | \$ | 21,380          | \$ | 20,404            |  |  |

The Company assesses, both at inception and on an ongoing basis, the effectiveness of its qualifying cash flow hedges. As of June 30, 2024, all 11 active interest rate swap agreements listed above were designated as cash flow hedges. The change in the fair value of the Company's designated cash flow hedges is recorded to accumulated other comprehensive income, a component of shareholders' equity in the Company's consolidated balance sheets.

Amounts reported in accumulated other comprehensive income will be reclassified to interest and other expense, net as interest payments are made or received on the Company's variable-rate derivatives. The Company estimates that approximately \$12.7 million of net unrealized gains included in accumulated other comprehensive income at June 30, 2024 will be reclassified as a decrease to interest and other expense, net within the next 12 months.

The following table presents the effect of derivative instruments in cash flow hedging relationships in the Company's consolidated statements of operations and comprehensive income for the three and six months ended June 30, 2024 and 2023 (in thousands):

|  | <br>   | llized Gain<br>d in Other<br>e Income (Los | s)     |      | Net Unrealized<br>Accumulated (<br>Income to Inte<br>Expen | Other Compre                             | hensive |
|--|--|--|--------|------|--|--|---------|
|  | Three Months   | Ended June 3                               | 0,     |      | Three Months   | Ended June 3                             | 60,     |
|  | <br>2024   | 202  | 23     |      | 2024   | 20                                       | )23     |
| Interest rate derivatives in cash flow hedging relationships | \$<br>3,126  | \$   | 12,509 | \$   | 5,858  | \$                                       | 5,285   |
|  | Net Unrealized Gain fro<br>Recognized in Other<br>Comprehensive Income |  |        |      |  | Gain Reclassif                           |         |
|  | <br>Recognize  | d in Other                                 |        | Iron | Income to Inte   | Other Compre<br>erest and Othense, net   |         |
|  | <br>Recognize  | d in Other<br>sive Income                  | ,      |      | Income to Inte<br>Expe                                     | erest and Othe                           | er      |
|  | <br>Recognize<br>Comprehen   | d in Other<br>sive Income                  |        |      | Income to Inte<br>Expe                                     | erest and Othense, net<br>Cinded June 30 | er      |

# 6. Related Parties

The Company has engaged in, and is expected to continue to engage in, transactions with related parties. These transactions cannot be construed to be at arm's length, and the results of the Company's operations may have been different if these transactions were conducted with non-related parties. There have been no changes to the contracts and relationships discussed in the 2023 Form 10-K. Below is a summary of the significant related party relationships in effect during the six months ended June 30, 2024 and 2023.

Glade M. Knight, Executive Chairman of the Company, owns Apple Realty Group, Inc. ("ARG"), which receives support services from the Company and reimburses the Company for the cost of these services as discussed below. Mr. Knight is also currently a partner and Chief Executive Officer of Energy 11 GP, LLC and Energy Resources 12 GP, LLC, which are the respective general partners of Energy 11, L.P. and Energy Resources 12, L.P., each of which receives support services from ARG.

The Company provides support services, including the use of the Company's employees and corporate office, to ARG and is reimbursed by ARG for the cost of these services. Under this cost sharing structure, amounts reimbursed to the Company include both compensation for personnel and office related costs (including office rent, utilities, office supplies, etc.) used by ARG. The amounts reimbursed to the Company are based on the actual costs of the services and a good faith estimate of the proportionate amount of time incurred by the Company's employees on behalf of ARG. Total reimbursed costs allocated by the Company to ARG for the six month periods ended June 30, 2024 and 2023 totaled approximately \$0.6 million and \$0.5 million, respectively, and are recorded as a reduction to general and administrative expenses in the Company's consolidated statements of operations.

As part of the cost sharing arrangement, certain day-to-day transactions may result in amounts due to or from the Company and ARG. To efficiently manage cash disbursements, the Company or ARG may make payments for the other company. Under this cash management process, each company may advance or defer up to \$1 million at any time. Each quarter, any outstanding amounts are settled between the companies. This process allows each company to minimize its cash on hand and reduces the cost for each company. The amounts outstanding at any point in time are not significant to either of the companies. As of June 30, 2024 and December 31, 2023, total amounts due from ARG for reimbursements under the cost sharing structure totaled approximately \$0.3 million and \$0.5 million, respectively, and are included in other assets, net in the Company's consolidated balance sheets.

The Company, through its wholly-owned subsidiary, Apple Air Holding, LLC, owns a Learjet used primarily for acquisition, asset management, renovation, investor, corporate and public relations and other business purposes. The aircraft is also leased to affiliates of the Company based on third-party rates. Lease activity was not significant during the reporting periods.

From time to time, the Company utilizes aircraft, owned by an entity which is owned by the Company's Executive Chairman, for acquisition, asset management, renovation, investor, corporate and public relations and other business purposes, and reimburses this entity at third-party rates. Total costs incurred for the use of the aircraft during the six months ended June 30, 2023 were less than \$0.1 million and are included in general and administrative expenses in the Company's consolidated statements of operations. The Company did not use these aircraft during the six months ended June 30, 2024.

# 7. Shareholders' Equity

#### Distributions

For the three and six months ended June 30, 2024, the Company paid distributions of \$0.24 and \$0.53 per common share, respectively, for a total of \$58.0 million and \$128.2 million, respectively. During the three and six months ended June 30, 2023, the Company paid distributions of \$0.24 and \$0.56 per common share, respectively for a total of \$54.9 million and \$128.3 million, respectively. Additionally, in June 2024, the Company declared a monthly cash distribution of \$0.08 per common share, totaling \$19.3 million, which was recorded as a payable as of June 30, 2024 and paid on July 15, 2024. In addition to the regular monthly cash distribution of \$0.08 per common share for December 2023, the Board of Directors approved a special one-time distribution of \$0.05 per common share for a combined distribution of \$0.13 per common share, totaling \$31.4 million, which was recorded as a payable as of December 31, 2023 and paid in January 2024. Distributions declared but not paid at the balance sheet date are included in accounts payable and other liabilities in the Company's consolidated balance sheets as of June 30, 2024 and December 31, 2023, respectively.

#### Issuance of Shares

On February 23, 2024, the Company entered into an equity distribution agreement pursuant to which the Company may sell, from time to time, up to an aggregate of \$500 million of its common shares under an at-the-market offering program (the "ATM Program") under the Company's current shelf registration statement. During the three and six months ended June 30, 2024, the Company did not sell any common shares under the ATM Program, and no common shares were sold during the six months ended June 30, 2024 under the previous \$300 million at-the-market offering program (the "Prior ATM Program"), which was terminated in February 2024 in connection with the commencement of the current ATM Program. During the year ended December 31, 2023, the Company sold approximately 12.8 million common shares under its the Prior ATM Program at a weighted-average market sales price of approximately \$17.05 per common share and received aggregate gross proceeds of approximately \$218.6 million and proceeds net of offering costs, which included \$2.6 million of commissions, of approximately \$216.0 million. The Company plans to use future net proceeds from the sale of shares under the ATM Program for general corporate purposes which may include, among other things, acquisitions of additional properties, the repayment of outstanding indebtedness, capital expenditures, improvement of properties in its portfolio and working capital. The Company may also use the future net proceeds to acquire another REIT or other company that invests in income producing properties.

# Share Repurchases

In May 2024, the Company's Board of Directors approved a one-year extension of its existing share repurchase program, authorizing share repurchases up to an aggregate of \$335.4 million (the "Share Repurchase Program"). The Share Repurchase Program may be suspended or terminated at any time by the Company and will end in July 2025 if not terminated or extended earlier. The Company previously entered into and expects to continue to enter into written trading plans as part of the Share Repurchase Program that provide for share repurchases in open market transactions that are intended to comply with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). During the six months ended June 30, 2024, the Company purchased, under its Share Repurchase Program, approximately \$15.5 million, including commissions. During the six months ended June 30, 2023, the Company purchased, under its Share Repurchase Program, approximately \$15.5 million of its common shares at a weighted-average market purchase price of approximately \$14.35 per common share for an aggregate purchase Program, approximately 0.5 million of its common shares at a weighted-average market purchase price of approximately \$14.35 per company purchased, under its Share Repurchase Program, approximately 0.5 million of its common shares at a weighted-average market purchase price of approximately \$14.34 per common share for an aggregate purchase price, including commissions, of approximately \$6.8 million. Repurchases under the Share Repurchase Program have been funded, and the Company intends to fund future repurchases, with cash on hand or availability under its unsecured credit facilities, subject to applicable restrictions under the Company's unsecured credit facilities (if any). The timing of share repurchases and the number of common shares to be repurchased under the Share Repurchase Program will also depend upon prevailing market conditions, regulatory requirements and other factors. As of June 30, 2024, approximately \$320.0

## 8. Compensation Plans

The Company annually establishes an incentive plan for its executive management team. Under the incentive plan for 2024 (the "2024 Incentive Plan"), participants are eligible to receive incentive compensation based on the achievement of certain 2024 performance measures, with one-half (50%) of incentive compensation based on operational performance goals and metrics and one-half (50%) of incentive compensation based on shareholder return metrics. With respect to the shareholder return metrics, 75% of the target will be based on shareholder return relative to a peer group and 25% will be based on total shareholder return metrics over one-year, two-year, and three-year periods. With respect to the operational performance goals and metrics, 75% of the operational performance target will be based on the following metrics: Comparable Hotels RevPAR growth, Comparable Hotels Adjusted Hotel EBITDA margin, Adjusted EBITDAre, Modified Funds from Operations per share and the Company's 2024 capital expenditures, equally weighted at 15% (non-GAAP financial measures are defined elsewhere within this Quarterly Report on Form 10-Q). The remaining 25% of the operational performance target will be based on operational performance target will be based on operational performance target will be based on the following metrics.

capital structure and the build out of proprietary market forecasting capabilities. As of June 30, 2024, the range of potential aggregate payouts under the 2024 Incentive Plan was \$0 - \$27.8 million. Based on performance through June 30, 2024, the Company has accrued approximately \$8.0 million as a liability for potential executive incentive compensation payments under the 2024 Incentive Plan, which is included in accounts payable and other liabilities in the Company's consolidated balance sheet as of June 30, 2024. Compensation expense recognized by the Company under the 2024 Incentive Plan is included in general and administrative expenses in the Company's consolidated statement of operations and totaled approximately \$4.2 million and \$8.0 million for the three and six months ended June 30, 2024, respectively. Approximately 25% of target awards under the 2024 Incentive Plan, if any, will be paid in cash, and 75% will be issued in common shares under the Company's 2014 Omnibus Incentive Plan, approximately two-thirds of which will be unrestricted and one-third of which will vest in December 2025.

Under the incentive plan for 2023 (the "2023 Incentive Plan"), the Company recorded approximately \$5.8 million and \$10.0 million, respectively, in general and administrative expenses in its consolidated statement of operations for the three and six months ended June 30, 2023.

### Share-Based Compensation Awards

The following table sets forth information pertaining to the share-based compensation issued under the 2023 Incentive Plan and the incentive plan for 2022 (the "2022 Incentive Plan").

|  | 2   | 2023 Incentive<br>Plan | 2022 Incentive<br>Plan |                    |  |  |
|--|-----|------------------------|------------------------|--------------------|--|--|
| Period common shares issued  | Fin | rst Quarter 2024       |                        | First Quarter 2023 |  |  |
|  |     |                        |                        |                    |  |  |
| Common shares earned under each incentive plan   |     | 1,110,664              |                        | 935,189            |  |  |
| Common shares surrendered on issuance date to<br>satisfy tax withholding obligations   |     | 306,346                |                        | 263,026            |  |  |
| Common shares earned and issued under each incentive plan, net of common shares surrendered on   |     |                        |                        |                    |  |  |
| issuance date to satisfy tax withholding obligations   |     | 804,318                |                        | 672,163            |  |  |
| Average of the high and low stock price on issuance date   | \$  | 16.27                  | \$                     | 16.70              |  |  |
| Total share-based compensation earned, including the<br>surrendered shares (in millions)   | \$  | 18.1 (1)               | \$                     | 15.6 (2)           |  |  |
| Of the total common shares earned and issued, total common shares unrestricted at time of issuance   |     | 399,842                |                        | 360,176            |  |  |
| Of the total common shares earned and issued, total common shares restricted at time of issuance   |     | 404,476                |                        | 311,987            |  |  |
| Restricted common shares vesting date  |     | December 13, 2024      |                        | December 8, 2023   |  |  |
| Common shares surrendered on vesting date to satisfy<br>tax withholding requirements resulting from vesting<br>of restricted common shares |     | n/a                    |                        | 134,085            |  |  |

(1) Of the total 2023 share-based compensation, approximately \$14.8 million was recorded as a liability as of December 31, 2023 and is included in accounts payable and other liabilities in the Company's consolidated balance sheet at December 31, 2023. Another \$3.3 million, which is subject to vesting on December 13, 2024 and excludes any restricted shares forfeited or vested prior to that date, will be recognized as share-based compensation expense proportionately throughout 2024. For the three and six months ended June 30, 2024, the Company recognized approximately \$0.8 million and \$1.6 million, respectively, of share-based compensation expense related to restricted share awards.

(2) Of the total 2022 share-based compensation, approximately \$2.6 million, which vested on December 8, 2023, was recognized as share-based compensation expense proportionately throughout 2023. For the three and six months ended June 30, 2023, the Company recognized approximately \$0.6 million and \$1.3 million, respectively, of share-based compensation expense related to restricted share awards.

Additionally, in conjunction with the appointment of five new officers of the Company on April 1, 2020, the Company issued to the new officer group a total of approximately 200,000 restricted common shares with an aggregate grant date fair value of approximately \$1.8 million. For each grantee, the restricted shares vested on March 31, 2023. The expense associated with the awards was amortized over the 3-year vesting period. For the six months ended June 30, 2023, the Company recognized approximately \$0.1 million of share-based compensation expense related to these awards. Upon vesting on March 31, 2023, approximately 83,000 shares were surrendered to satisfy tax withholding obligations.

## 9. Subsequent Events

On July 15, 2024, the Company paid approximately \$19.3 million, or \$0.08 per common share, in distributions to shareholders of record as of June 28, 2024.

On July 18, 2024, the Company declared a monthly cash distribution of \$0.08 per common share. The distribution is payable on August 15, 2024, to shareholders of record as of July 31, 2024.

On July 17, 2024, the Company amended the 2017 \$85 million term loan facility, which increased the amount of the term loan facility to \$130 million, with the additional \$45 million funded at closing, extended the maturity date to July 25, 2026 and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.20%, depending on the Company's leverage ratio, as calculated under the terms of the amended credit agreement. Subject to certain conditions, including covenant compliance and additional fees, the maturity date of the \$130 million term loan facility may be extended by the Company to July 25, 2027.

During the first half of July 2024, the Company purchased, under its Share Repurchase Program, approximately 0.5 million of its common shares, at a weighted-average market purchase price of approximately \$14.18 per common share, for an aggregate purchase price of approximately \$7.6 million, including commissions. As of July 31, 2024, approximately \$312.3 million remained available for purchase under the Share Repurchase Program.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements are typically identified by use of statements that include phrases such as "may," "believe," "expect," "anticipate," "intend," "estimate," "project," "target," "goal," "plan," "should," "will," "predict," "potential," "outlook," "strategy," and similar expressions that convey the uncertainty of future events or outcomes. Such statements involve known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements of Apple Hospitality REIT, Inc. and its wholly-owned subsidiaries (the "Company") to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

Such factors include, but are not limited to, the ability of the Company to effectively acquire and dispose of properties and redeploy proceeds; the anticipated timing and frequency of shareholder distributions; the ability of the Company to fund capital obligations; the ability of the Company to successfully integrate pending transactions and implement its operating strategy; changes in general political, economic and competitive conditions and specific market conditions (including the potential effects of inflation or a recessionary environment); reduced business and leisure travel due to geopolitical uncertainty, including terrorism and acts of war; travel-related health concerns, including widespread outbreaks of infectious or contagious diseases in the U.S.; inclement weather conditions, including natural disasters such as hurricanes, earthquakes and wildfires; government shutdowns, airline strikes or equipment failures, or other disruptions; adverse changes in the real estate and real estate capital markets; financing risks; changes in interest rates; litigation risks; regulatory proceedings or inquiries; and changes in laws or regulations or interpretations of current laws and regulations that impact the Company's business, assets or classification as a real estate investment trust ("REIT"). Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore there can be no assurance that such statements included in this Quarterly Report will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the results or conditions described in such statements or the objectives and plans of the Company will be achieved. In addition, the Company's qualification as a REIT involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, as amended (the "Code"). Readers should carefully review the risk factors described in the Company's filings with the Securities and Exchange Commission ("SEC"), including but not limited to those discussed in the section titled "Risk Factors" in the 2023 Form 10-K. Any forward-looking statement that the Company makes speaks only as of the date of this Quarterly Report. The Company undertakes no obligation to publicly update or revise any forward-looking statements or cautionary factors, as a result of new information, future events, or otherwise, except as required by law.

The following discussion and analysis should be read in conjunction with the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, as well as the information contained in the 2023 Form 10-K.

#### Overview

The Company is a Virginia corporation that has elected to be treated as a REIT for U.S. federal income tax purposes. The Company is self-advised and invests in income-producing real estate, primarily in the lodging sector, in the U.S. As of June 30, 2024, the Company owned 224 hotels with an aggregate of 30,068 guest rooms located in urban, high-end suburban and developing markets throughout 37 states and the District of Columbia. Substantially all of the Company's hotels operate under Marriott or Hilton brands. The hotels are operated and managed under separate management agreements with 16 hotel management companies, none of which are affiliated with the Company. The Company's common shares are listed on the NYSE under the ticker symbol "APLE."

#### **Recent Hotel Portfolio Activities**

The Company continually monitors market conditions and attempts to maximize shareholder value by investing in properties that it believes provide superior value over the long term. Consistent with this strategy and the Company's focus on investing in rooms-focused hotels, during the six months ended June 30, 2024, the Company acquired two hotels for an aggregate purchase price of \$196.3 million: an existing 234-guest-room AC Hotel in Washington, D.C. and a 262-guest-room Embassy Suites in Madison, Wisconsin that was purchased at the completion of development. The Company utilized its proceeds from the sale of three properties and borrowings under its Revolving Credit Facility to fund these recently completed acquisitions.

As of June 30, 2024, the Company had one outstanding contract, which was entered into during May 2023, for the potential purchase of a hotel in Nashville, Tennessee for an expected purchase price of approximately \$98.2 million. The hotel is under development and is currently planned to be completed and opened for business in late 2025, as a 260-guest-room Motto. As of June 30, 2024, a \$1.1 million contract deposit (refundable if the seller does not meet its obligations under the contract) had been paid. If the

closing occurs, the Company plans to utilize its available cash or borrowings, including borrowings under its unsecured credit facilities available at closing, to purchase the hotel under contract. Although the Company is working towards acquiring this hotel, there are a number of conditions to closing that have not yet been satisfied, and there can be no assurance that closing on this hotel will occur under the outstanding purchase contract. If the seller meets all of the conditions to closing, the Company is obligated to specifically perform under the purchase contract and acquire this hotel. As this hotel is under development, at this time, the seller has not met all of the conditions to closing.

For its existing portfolio, the Company monitors each property's profitability, market conditions and capital requirements and attempts to maximize shareholder value by disposing of properties when it believes that superior value can be provided from the sale of the property. As a result, during the six months ended June 30, 2024, the Company sold three hotels in two separate transactions with unrelated parties for a combined gross sales price of approximately \$40.6 million, resulting in a combined gain on the sale of approximately \$18.2 million, net of transaction costs. The Company used a portion of the net proceeds from the sale of two of the hotels to complete a like-kind exchange, in accordance with Section 1031 of the Internal Revenue Code of 1986, as amended, for the acquisition of the AC Hotel in Washington, D.C., which was completed in March 2024.

See Note 2 titled "Investment in Real Estate" and Note 3 titled "Dispositions" in the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, for additional information concerning these transactions.

In May 2023, the Company entered into an operating lease for an initial 15-year term with a third-party hotel operator at its independent boutique hotel in New York, New York for all hotel operations of the hotel's 210 guest rooms. Lease revenue from this property is recorded in other revenue in the Company's consolidated statements of operations and comprehensive income. As a result of the lease and transfer of possession to the operator, this property has been excluded from the Company's hotel and guest room counts since May 2023. Results of the hotel operations for this property are included only for the period prior to the lease agreement becoming effective in May 2023. The Company has terminated the lease for failure to make lease payments timely, and in April 2024 commenced legal proceedings to remove the operator from possession of the hotel. The Company intends to enforce its rights under the lease and transition management of the hotel to a third-party manager, however, the removal process is still ongoing and the timing of the resolution of this matter and the transition of management operations cannot be predicted at this time.

# Hotel Operations

As of June 30, 2024, the Company owned 224 hotels with a total of 30,068 guest rooms as compared to 220 hotels with a total of 28,929 guest rooms as of June 30, 2023. Results of operations are included only for the period of ownership for hotels acquired or disposed of during the current reporting period and prior year. During the six months ended June 30, 2024, the Company acquired two properties, including one existing hotel acquired on March 25, 2024 and one hotel acquired upon the completion of development on June 20, 2024. The Company sold three properties, two on February 9, 2024 and one on May 21, 2024. During the six months ended June 30, 2023, the Company acquired one existing hotel on June 30, 2023 and did not dispose of any properties.

In evaluating financial condition and operating performance, the most important indicators on which the Company focuses are revenue measurements, such as average occupancy, average daily rate ("ADR") and revenue per available room ("RevPAR"), and expenses, such as hotel operating expenses, general and administrative expenses and other expenses described below. RevPAR and operating results may be impacted by regional and local economies and local regulations as well as changes in lodging demand due to macroeconomic factors including inflationary pressures, higher energy prices or a recessionary environment.

The following is a summary of the results from operations of the Company's hotels for their respective periods of ownership by the Company:

|  |               | Three M                  | Iont | hs Ended J | une 30,                  |                   | Six Months Ended June 30, |         |                          |    |         |                          |                   |  |
|--|---------------|--------------------------|------|------------|--------------------------|-------------------|---------------------------|---------|--------------------------|----|---------|--------------------------|-------------------|--|
| (in thousands, except<br>statistical data)     | <br>2024      | Percent<br>of<br>Revenue |      | 2023       | Percent<br>of<br>Revenue | Percent<br>Change | _                         | 2024    | Percent<br>of<br>Revenue |    | 2023    | Percent<br>of<br>Revenue | Percent<br>Change |  |
| Total revenue                                  | \$<br>390,077 | 100.0 %                  | \$   | 361,630    | 100.0 %                  | 7.9 %             | \$                        | 719,589 | 100.0 %                  | \$ | 673,084 | 100.0 %                  | 6.9 %             |  |
| Hotel operating expense                        | 216,291       | 55.4 %                   |      | 200,513    | 55.4 %                   | 7.9 %             |                           | 413,555 | 57.5 %                   |    | 385,678 | 57.3 %                   | 7.2 %             |  |
| Property taxes, insurance<br>and other expense | 21,940        | 5.6%                     |      | 19,994     | 5.5 %                    | 9.7 %             |                           | 42,932  | 6.0 %                    |    | 39,669  | 5.9%                     | 8.2 %             |  |
| General and administrative expense             | 11,065        | 2.8%                     |      | 12,100     | 3.3 %                    | -8.6 %            |                           | 21,649  | 3.0 %                    |    | 23,561  | 3.5 %                    | -8.1 %            |  |
| Depreciation and amortization expense          | 47,715        |                          |      | 45,994     |                          | 3.7 %             |                           | 94,538  |                          |    | 91,900  |                          | 2.9 %             |  |
| Gain on sale of real estate                    | 449           |                          |      | -          |                          | n/a               |                           | 18,215  |                          |    | -       |                          | n/a               |  |
| Interest and other expense, net                | 19,370        |                          |      | 17,499     |                          | 10.7 %            |                           | 36,679  |                          |    | 33,503  |                          | 9.5 %             |  |
| Income tax expense                             | 214           |                          |      | 241        |                          | -11.2 %           |                           | 470     |                          |    | 561     |                          | -16.2 %           |  |
|  |               |                          |      |            |                          |                   |                           |         |                          |    |         |                          |                   |  |
| Net income                                     | 73,931        |                          |      | 65,289     |                          | 13.2 %            |                           | 127,981 |                          |    | 98,212  |                          | 30.3 %            |  |
| Adjusted Hotel EBITDA <sup>(1)</sup>           | 151,680       |                          |      | 141,244    |                          | 7.4 %             |                           | 261,473 |                          |    | 247,993 |                          | 5.4 %             |  |
|  |               |                          |      |            |                          |                   |                           |         |                          |    |         |                          |                   |  |
| Number of hotels owned at<br>end of period     | 224           |                          |      | 220        |                          | 1.8 %             |                           | 224     |                          |    | 220     |                          | 1.8 %             |  |
| ADR  | \$<br>162.98  |                          | \$   | 160.98     |                          | 1.2 %             | \$                        | 158.34  |                          | \$ | 156.70  |                          | 1.0 %             |  |
| Occupancy                                      | 79.8 %        |                          |      | 78.2 %     | Ď                        | 2.0 %             |                           | 75.9%   |                          |    | 75.1%   |                          | 1.1 %             |  |
| RevPAR   | \$<br>130.07  |                          | \$   | 125.96     |                          | 3.3 %             | \$                        | 120.18  |                          | \$ | 117.74  |                          | 2.1 %             |  |

(1) See reconciliation of Adjusted Hotel EBITDA to net income in "Non-GAAP Financial Measures" below.

# Comparable Hotels Operating Results

The following table reflects certain operating statistics for the Company's 224 hotels owned as of June 30, 2024 ("Comparable Hotels"). The Company defines metrics from Comparable Hotels as results generated by the 224 hotels owned as of the end of the reporting period. For the hotels acquired during the reporting periods shown, the Company has included, as applicable, results of those hotels for periods prior to the Company's ownership using information provided by the properties' prior owners at the time of acquisition and not adjusted by the Company. This information has not been audited, either for the periods owned or prior to ownership by the Company. For dispositions, results have been excluded for the Company's period of ownership.

|           | Three        | Mon | ths Ended June    | 30,   | Six Months Ended June 30, |        |      |                   |       |  |  |
|-----------|--------------|-----|-------------------|-------|---------------------------|--------|------|-------------------|-------|--|--|
|           |              |     | Percent<br>Change |       | 2024                      |        | 2023 | Percent<br>Change |       |  |  |
| ADR       | \$<br>163.01 | \$  | 162.51            | 0.3 % | \$                        | 158.83 | \$   | 158.53            | 0.2 % |  |  |
| Occupancy | 79.8%        |     | 78.1%             | 2.2%  |                           | 76.0%  |      | 75.2%             | 1.1 % |  |  |
| RevPAR    | \$<br>130.09 | \$  | 126.97            | 2.5%  | \$                        | 120.63 | \$   | 119.15            | 1.2 % |  |  |

## Same Store Operating Results

The following table reflects certain operating statistics for the 216 hotels owned by the Company as of January 1, 2023 and during the entirety of the reporting periods being compared ("Same Store Hotels"). This information has not been audited.

|           |      | Three  | Mon | ths Ended June | e 30,             | Six Months Ended June 30, |        |    |        |                   |  |
|-----------|------|--------|-----|----------------|-------------------|---------------------------|--------|----|--------|-------------------|--|
|           | 2024 |        |     | 2023           | Percent<br>Change |                           | 2024   |    | 2023   | Percent<br>Change |  |
| ADR       | \$   | 160.89 | \$  | 160.88         | 0.0%              | \$                        | 156.66 | \$ | 156.84 | -0.1 %            |  |
| Occupancy |      | 79.9%  |     | 78.2%          | 2.2%              |                           | 75.9%  |    | 75.1%  | 1.1 %             |  |
| RevPAR    | \$   | 128.51 | \$  | 125.76         | 2.2%              | \$                        | 118.91 | \$ | 117.84 | 0.9%              |  |

As discussed above, hotel performance is impacted by many factors, including the economic conditions in the U.S. as well as each individual locality. Economic indicators in the U.S. have generally been stable. As a result, the Company's Comparable Hotels and Same Store Hotels revenue and operating results have generally remained unchanged to slightly improved during the three and six months ended June 30, 2024, compared to the three and six months ended June 30, 2023, which is consistent with the overall lodging industry. The Company expects its RevPAR growth and operating results for its Comparable Hotels for the full year of 2024 to be similar to its performance during the three months ended June 30, 2024, as opposed to its performance during the three months ended

March 31, 2024, which was negatively impacted by a challenging Super Bowl comparison (held in the Las Vegas market in 2024, where the Company had 299 guest rooms, and the Phoenix market in 2023, where the Company has 1,403 guest rooms) and timing of the Easter holiday compared to the same period in 2023.

#### <u>Revenues</u>

The Company's principal source of revenue is hotel revenue consisting of room, food and beverage, and other related revenue. For the three months ended June 30, 2024 and 2023, the Company had total revenue of \$390.1 million and \$361.6 million, respectively. For the six months ended June 30, 2024 and 2023 the Company had total revenue of \$719.6 million and \$673.1 million, respectively. For the three months ended June 30, 2024 and 2023, respectively, Comparable Hotels achieved combined average occupancy of 79.8% and 78.1%, ADR of \$163.01 and \$162.51 and RevPAR of \$130.09 and \$126.97. For the six months ended June 30, 2024 and 2023, respectively, Comparable Hotels achieved combined average occupancy of 76.0% and 75.2%, ADR of \$158.83 and \$158.53 and RevPAR of \$120.63 and \$119.15. ADR is calculated as room revenue divided by the number of rooms sold, and RevPAR is calculated as occupancy multiplied by ADR.

Compared to the same periods in 2023, during the three and six months ended June 30, 2024, the Company experienced marginal increases in ADR while occupancy increased by 2.2% and 1.1%, respectively, resulting in increases of 2.5% and 1.2%, respectively, in RevPAR for Comparable Hotels. Revenue growth for the three and six months ended June 30, 2024, as compared to the same periods of 2023, was led by the additional hotels acquired in 2023 and 2024 and was supported by the continued strength in leisure transient and small group demand, with increased demand from corporate business for the portfolio. Revenue growth for the six months ended June 30, 2024, as compared to the same period of 2023, was partially offset by a challenging Super Bowl comparison, as discussed above. Markets with significant above average growth in the second quarter of 2024, compared to the same period in 2023, for the Company included Las Vegas, Houston, Phoenix and Louisville. Leisure demand, which has produced the strongest rate growth post pandemic, showed signs of increased rate sensitivity during the quarter and midweek rate growth came at lower absolute rates than those achieved on weekends, with the combined effect weighing on overall ADR growth for the quarter. Future revenues could be negatively impacted by, among other things, historical seasonal trends, deterioration of consumer sentiment, a recessionary macroeconomic environment or inflationary pressures.

#### Hotel Operating Expense

Hotel operating expense consists of direct room operating expense, hotel administrative expense, sales and marketing expense, utilities expense, repair and maintenance expense, franchise fees and management fees. Hotel operating expense for the three months ended June 30, 2024 and 2023 totaled \$216.3 million and \$200.5 million, respectively, or 55.4% of total revenue for each period, and for the six months ended June 30, 2024 and 2023 hotel operating expense totaled \$413.6 million and \$385.7 million, respectively, or 57.5% and 57.3% of total revenue for the respective periods. The increases in hotel operating expense for the three and six months ended June 30, 2024, as compared to the same periods in 2023, were led by the additional hotels acquired in 2023 and 2024 and amplified by increased labor costs, repairs and maintenance and sales and marketing costs driven by inflationary pressures throughout the overall economy and revenue growth for certain variable expenses. The Company continues to feel upward pressure on wage rates given a continued tight labor market with lower unemployment rates, but its management companies have made progress in reducing their use of contract labor. For the second half of 2024, the Company anticipates a slightly more favorable operating expense environment as interest rates plateau and the impact of inflationary pressures decreases. The Company continues to work with its management companies to realize operational efficiencies and mitigate the impact of cost pressures resulting from inflation and a tight labor market. The Company will continue to evaluate and work with its management companies to implement adjustments to the hotel operating model in response to continued changes in the operating environment and guest preferences, including evaluating staffing levels at its hotels to maximize efficiency.

# Property Taxes, Insurance and Other Expense

Property taxes, insurance and other expense for the three months ended June 30, 2024 and 2023 was \$21.9 million and \$20.0 million, respectively, or 5.6% and 5.5% of total revenue for the respective periods. For the six months ended June 30, 2024 and 2023, property taxes, insurance and other expense totaled \$42.9 million and \$39.7 million, respectively, or 6.0% and 5.9% of total revenue for the respective periods. While real estate taxes and insurance premiums were relatively stable overall from the second quarter of 2023 to the second quarter of 2024, an increase in casualty insurance premiums effective April 2023 impacted the comparison between the first halves of 2023 and 2024.

# General and Administrative Expense

General and administrative expense for the three months ended June 30, 2024 and 2023 was \$11.1 million and \$12.1 million, respectively, or 2.8% and 3.3% of total revenue for the respective periods. For the six months ended June 30, 2024 and 2023, general and administrative expense was \$21.6 million and \$23.6 million, respectively, or 3.0% and 3.5% of total revenue for the respective periods. The principal components of general and administrative expense are payroll and related benefit costs, executive incentive

compensation, legal fees, accounting fees and reporting expenses. The decreases in general and administrative expense for the three and six months ended June 30, 2024, as compared to the same periods in 2023, were primarily due to decreased accruals for anticipated performance under the Company's executive incentive compensation plan, partially offset by increased payroll and related benefit costs.

# Depreciation and Amortization Expense

Depreciation and amortization expense for the three months ended June 30, 2024 and 2023 was \$47.7 million and \$46.0 million, respectively. For the six months ended June 30, 2024 and 2023, depreciation and amortization expense was \$94.5 million and \$91.9 million, respectively. Depreciation and amortization expense primarily represents expense of the Company's hotel buildings and related improvements, and associated personal property (furniture, fixtures, and equipment) for the respective periods owned. The increases of approximately \$1.7 million and \$2.6 million for the three and six months ended June 30, 2024, as compared to the same periods in 2023, were primarily due to the acquisitions of six hotels and one free-standing parking garage in 2023 and two hotels in the first half of 2024, as well as renovations completed throughout 2023 and the first half of 2024, partially offset by the sale of three hotels in the first half of 2024.

# Interest and Other Expense, net

Interest and other expense, net for the three months ended June 30, 2024 and 2023 was \$19.4 million and \$17.5 million, respectively. For the six months ended June 30, 2024 and 2023, interest and other expense, net was \$36.7 million and \$33.5 million, respectively. Interest and other expense, net for the six months ended June 30, 2024 and 2023, is net of approximately \$0.6 million and \$0.7 million, respectively, of interest capitalized associated with renovation projects.

Interest expense related to the Company's debt instruments for the three and six months ended June 30, 2024 increased compared to the same periods of 2023 as a result of higher average borrowings associated with variable-rate debt and higher average interest rates on the Company's variable-rate debt due to the high inflationary environment within the current economy. The Company anticipates interest expense for the remainder of 2024 will be greater than the interest expense for the same period of 2023 as a result of higher borrowings under the Revolving Credit Facility to finance recent acquisitions, share repurchases and to repay maturing secured debt obligations, and a decrease in the amount of variable-rate debt that is fixed by interest rate swaps. The proportion of fixed-rate debt will continue to decrease in the remainder of 2024, as the Company has three interest rate swaps in effect on \$150.0 million of variable-rate debt that mature during the remainder of 2024, in addition to the three interest rate swaps that were in effect on \$135.0 million of variable-rate debt that matured in the first half of 2024. If the Company replaces expiring interest rate swaps in the current interest rate environment with new agreements, the Company anticipates those new agreements to be at higher rates than the expiring swap agreements.

## Non-GAAP Financial Measures

The Company considers the following non-GAAP financial measures useful to investors as key supplemental measures of its operating performance: Funds from Operations ("FFO"), Modified Funds from Operations ("MFFO"), Earnings Before Interest, Income Taxes, Depreciation and Amortization ("EBITDA"), Earnings Before Interest, Income Taxes, Depreciation and Amortization for Real Estate ("EBITDAre"), Adjusted EBITDAre ("Adjusted EBITDAre") and Adjusted Hotel EBITDA. These non-GAAP financial measures should be considered along with, but not as alternatives to, net income (loss), cash flow from operations or any other operating GAAP measure. FFO, MFFO, EBITDA, EBITDAre, Adjusted EBITDAre and Adjusted Hotel EBITDA are not necessarily indicative of funds available to fund the Company's cash needs, including its ability to make cash distributions. Although FFO, MFFO, EBITDA, EBITDAre, Adjusted EBITDAre and Adjusted Hotel EBITDA, as calculated by the Company, may not be comparable to FFO, MFFO, EBITDA, EBITDAre, Adjusted EBITDAre and Adjusted Hotel EBITDA, as reported by other companies that do not define such terms exactly as the Company defines such terms, the Company believes these supplemental measures are useful to investors when comparing the Company's results between periods and with other REITs.

# FFO and MFFO

The Company calculates and presents FFO in accordance with standards established by the National Association of Real Estate Investment Trusts ("Nareit"), which defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains and losses from the sale of certain real estate assets (including gains and losses from change in control), extraordinary items as defined by GAAP, and the cumulative effect of changes in accounting principles, plus real estate related depreciation, amortization and impairments, and adjustments for unconsolidated affiliates. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, most real estate industry investors consider FFO to be helpful in evaluating a real estate company's operations. The Company further believes that by excluding the effects of these items, FFO is useful to investors in comparing its operating performance between periods and between REITs that report FFO using the Nareit definition. FFO as presented by the Company is applicable only to its common shareholders, but does not represent an amount that accrues directly to common shareholders.

The Company calculates MFFO by further adjusting FFO for the exclusion of amortization of finance ground lease assets, amortization of favorable and unfavorable operating leases, net and non-cash straight-line operating ground lease expense, as these expenses do not reflect the underlying performance of the related hotels. The Company presents MFFO when evaluating its performance because it believes that it provides further useful supplemental information to investors regarding its ongoing operating performance.

The following table reconciles the Company's GAAP net income to FFO and MFFO for the three and six months ended June 30, 2024 and 2023 (in thousands):

|   | Three Mor<br>June |      | nded    |      | led      |    |         |
|---|-------------------|------|---------|------|----------|----|---------|
|   | <br>2024          | 2023 |         | 2024 |          |    | 2023    |
| Net income  | \$<br>73,931      | \$   | 65,289  | \$   | 127,981  | \$ | 98,212  |
| Depreciation of real estate owned                     | 46,952            |      | 45,229  |      | 93,011   |    | 90,371  |
| Gain on sale of real estate                           | (449)             |      | -       |      | (18,215) |    | -       |
| Funds from operations                                 | <br>120,434       |      | 110,518 |      | 202,777  |    | 188,583 |
| Amortization of finance ground lease assets           | 760               |      | 760     |      | 1,519    |    | 1,519   |
| Amortization of favorable and unfavorable operating   |                   |      |         |      |          |    |         |
| leases, net   | 102               |      | 85      |      | 204      |    | 182     |
| Non-cash straight-line operating ground lease expense | 33                |      | 36      |      | 69       |    | 74      |
| Modified funds from operations                        | \$<br>121,329     | \$   | 111,399 | \$   | 204,569  | \$ | 190,358 |

#### EBITDA, EBITDAre, Adjusted EBITDAre and Adjusted Hotel EBITDA

EBITDA is a commonly used measure of performance in many industries and is defined as net income (loss) excluding interest, income taxes, depreciation and amortization. The Company believes EBITDA is useful to investors because it helps the Company and its investors evaluate the ongoing operating performance of the Company by removing the impact of its capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). In addition, certain covenants included in the agreements governing the Company's indebtedness use EBITDA, as defined in the specific credit agreement, as a measure of financial compliance.

In addition to EBITDA, the Company also calculates and presents EBITDAre in accordance with standards established by Nareit, which defines EBITDAre as EBITDA, excluding gains and losses from the sale of certain real estate assets (including gains

and losses from change in control), plus real estate related impairments, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates. The Company presents EBITDAre because it believes that it provides further useful information to investors in comparing its operating performance between periods and between REITs that report EBITDAre using the Nareit definition.

The Company also considers the exclusion of non-cash straight-line operating ground lease expense from EBITDAre useful, as this expense does not reflect the underlying performance of the related hotels (Adjusted EBITDAre).

The Company further excludes actual corporate-level general and administrative expense for the Company as well as Adjusted EBITDAre from the nonhotel property from Adjusted EBITDAre (Adjusted Hotel EBITDA) to isolate property-level operational performance over which the Company's hotel operators have direct control. The Company believes Adjusted Hotel EBITDA provides useful supplemental information to investors regarding operating performance and it is used by management to measure the performance of the Company's hotels and effectiveness of the operators of the hotels.

The following table reconciles the Company's GAAP net income to EBITDA, EBITDAre, Adjusted EBITDAre and Adjusted Hotel EBITDA for the three and six months ended June 30, 2024 and 2023 (in thousands):

|   | Three Mor<br>June |    | nded    | Six Montl<br>June | ded |         |
|---|-------------------|----|---------|-------------------|-----|---------|
|   | <br>2024          |    | 2023    | <br>2024          |     | 2023    |
| Net income  | \$<br>73,931      | \$ | 65,289  | \$<br>127,981     | \$  | 98,212  |
| Depreciation and amortization                         | 47,715            |    | 45,994  | 94,538            |     | 91,900  |
| Amortization of favorable and unfavorable operating   |                   |    |         |                   |     |         |
| leases, net   | 102               |    | 85      | 204               |     | 182     |
| Interest and other expense, net                       | 19,370            |    | 17,499  | 36,679            |     | 33,503  |
| Income tax expense                                    | 214               |    | 241     | 470               |     | 561     |
| EBITDA  | <br>141,332       |    | 129,108 | <br>259,872       |     | 224,358 |
| Gain on sale of real estate                           | (449)             |    | -       | (18,215)          |     | -       |
| EBITDAre  | <br>140,883       |    | 129,108 | <br>241,657       | _   | 224,358 |
| Non-cash straight-line operating ground lease expense | 33                |    | 36      | 69                |     | 74      |
| Adjusted EBITDAre                                     | <br>140,916       | _  | 129,144 | <br>241,726       |     | 224,432 |
| General and administrative expense                    | 11,065            |    | 12,100  | 21,649            |     | 23,561  |
| Adjusted EBITDAre from non-hotel property (1)         | (301)             |    | -       | (1,902)           |     | -       |
| Adjusted Hotel EBITDA                                 | \$<br>151,680     | \$ | 141,244 | \$<br>261,473     | \$  | 247,993 |

(1) Non-hotel property only includes the results of one hotel in New York, New York that was leased to a third-party hotel operator. The Company is in the process of removing the operator from possession of the hotel. This property's Adjusted EBITDAre results are not included in Adjusted Hotel EBITDA starting in the second half of 2023.

# Hotels Owned

As of June 30, 2024, the Company owned 224 hotels with an aggregate of 30,068 guest rooms located in 37 states and the District of Columbia. The following tables summarize the number of hotels and guest rooms by brand and by state:

| Number of Hotels and Guest Rooms by Brand |           |                    |  |  |  |
|---|-----------|--------------------|--|--|--|
|   | Number of | Number of          |  |  |  |
| Brand                                     | Hotels    | <b>Guest Rooms</b> |  |  |  |
| Hilton Garden Inn                         | 40        | 5,593              |  |  |  |
| Hampton                                   | 36        | 4,831              |  |  |  |
| Courtyard                                 | 35        | 4,982              |  |  |  |
| Residence Inn                             | 30        | 3,695              |  |  |  |
| Homewood Suites                           | 29        | 3,291              |  |  |  |
| Fairfield                                 | 10        | 1,213              |  |  |  |
| Home2 Suites                              | 10        | 1,146              |  |  |  |
| SpringHill Suites                         | 9         | 1,463              |  |  |  |
| TownePlace Suites                         | 9         | 931                |  |  |  |
| Embassy Suites                            | 4         | 770                |  |  |  |
| AC Hotels                                 | 4         | 702                |  |  |  |
| Hyatt Place                               | 3         | 411                |  |  |  |
| Marriott                                  | 2         | 619                |  |  |  |
| Hyatt House                               | 2         | 264                |  |  |  |
| Aloft Hotels                              | 1         | 157                |  |  |  |
| Total                                     | 224       | 30,068             |  |  |  |

|                  | Number of | Number of          |
|------------------|-----------|--------------------|
| State            | Hotels    | <b>Guest Rooms</b> |
| Alabama          | 13        | 1,246              |
| Alaska           | 2         | 304                |
| Arizona          | 13        | 1,776              |
| California       | 26        | 3,722              |
| Colorado         | 4         | 567                |
| Florida          | 22        | 2,844              |
| Georgia          | 5         | 585                |
| Idaho            | 1         | 186                |
| Illinois         | 7         | 1,255              |
| Indiana          | 4         | 479                |
| Iowa             | 3         | 301                |
| Kansas           | 3         | 320                |
| Kentucky         | 1         | 156                |
| Louisiana        | 3         | 422                |
| Maine            | 3         | 514                |
| Maryland         | 2         | 233                |
| Massachusetts    | 3         | 330                |
| Michigan         | 1         | 148                |
| Minnesota        | 3         | 405                |
| Mississippi      | 2         | 168                |
| Missouri         | 4         | 544                |
| Nebraska         | 4         | 621                |
| Nevada           | 1         | 300                |
| New Jersey       | 5         | 629                |
| New York         | 3         | 346                |
| North Carolina   | 7         | 799                |
| Ohio             | 3         | 406                |
| Oklahoma         | 4         | 545                |
| Oregon           | 1         | 243                |
| Pennsylvania     | 4         | 525                |
| South Carolina   | 5         | 590                |
| Tennessee        | 11        | 1,337              |
| Texas            | 27        | 3,328              |
| Utah             | 6         | 919                |
| Virginia         | 11        | 1,667              |
| Washington       | 4         | 636                |
| Wisconsin        | 2         | 438                |
| Washington, D.C. | 1         | 234                |
| Total            | 224       | 30,068             |

The following table summarizes the location, brand, manager, date acquired or completed and number of guest rooms for each of the 224 hotels and the non-hotel property that the Company owned as of June 30, 2024. As noted below, 14 of the Company's properties are subject to ground leases and 15 of its hotels are encumbered by mortgages securing associated loan obligations.

| City                      | State | Brand             | Manager       | Date<br>Acquired or<br>Completed | Guest Rooms        |
|---------------------------|-------|-------------------|---------------|----------------------------------|--------------------|
| Anchorage                 | AK    | Embassy Suites    | InnVentures   | 4/30/2010                        | 169                |
| Anchorage                 | AK    | Home2 Suites      | InnVentures   | 12/1/2017                        | 135                |
| Auburn                    | AL    | Hilton Garden Inn | LBA           | 3/1/2014                         | 101                |
| Birmingham                | AL    | Courtyard         | LBA           | 3/1/2014                         | 84                 |
| Birmingham                | AL    | Hilton Garden Inn | LBA           | 9/12/2017                        | 104                |
| Birmingham                | AL    | Home2 Suites      | LBA           | 9/12/2017                        | 106                |
| Birmingham                | AL    | Homewood Suites   | McKibbon      | 3/1/2014                         | 95                 |
| Dothan                    | AL    | Hilton Garden Inn | LBA           | 6/1/2009                         | 104                |
| Dothan                    | AL    | Residence Inn     | LBA           | 3/1/2014                         | 84                 |
| Huntsville                | AL    | Hampton           | LBA           | 9/1/2016                         | 98                 |
| Huntsville                | AL    | Hilton Garden Inn | LBA           | 3/1/2014                         | 101                |
| Huntsville                | AL    | Home2 Suites      | LBA           | 9/1/2016                         | 77                 |
| Huntsville                | AL    | Homewood Suites   | LBA           | 3/1/2014                         | 107                |
| Mobile                    | AL    | Hampton           | McKibbon      | 9/1/2016                         | 101 (2)            |
| Prattville                | AL    | Courtyard         | LBA           | 3/1/2014                         | 84                 |
| Chandler                  | AZ    | Courtyard         | North Central | 11/2/2010                        | 150                |
| Chandler                  | AZ    | Fairfield         | North Central | 11/2/2010                        | 110                |
| Phoenix                   | AZ    | Courtyard         | North Central | 11/2/2010                        | 164                |
| Phoenix                   | AZ    | Hampton           | North Central | 9/1/2016                         | 125 <sup>(2)</sup> |
| Phoenix                   | AZ    | Hampton           | North Central | 5/2/2018                         | 210                |
| Phoenix                   | AZ    | Homewood Suites   | North Central | 9/1/2016                         | 134 <sup>(2)</sup> |
| Phoenix                   | AZ    | Residence Inn     | North Central | 11/2/2010                        | 129                |
| Scottsdale                | AZ    | Hilton Garden Inn | North Central | 9/1/2016                         | 122                |
| Tempe                     | AZ    | Hyatt House       | Crestline     | 8/13/2020                        | 105 (2)            |
| Tempe                     | AZ    | Hyatt Place       | Crestline     | 8/13/2020                        | 154 (2)            |
| Tucson                    | AZ    | Hilton Garden Inn | Western       | 7/31/2008                        | 125                |
| Tucson                    | AZ    | Residence Inn     | Western       | 3/1/2014                         | 124                |
| Tucson                    | AZ    | TownePlace Suites | Western       | 10/6/2011                        | 124                |
| Agoura Hills              | CA    | Homewood Suites   | Dimension     | 3/1/2014                         | 125                |
| Burbank                   | CA    | Courtyard         | Huntington    | 8/11/2015                        | 190 (1)            |
| Burbank                   | CA    | Residence Inn     | Marriott      | 3/1/2014                         | 166                |
| Burbank                   | CA    | SpringHill Suites | Marriott      | 7/13/2015                        | 170 (1)            |
| Clovis                    | CA    | Hampton           | Dimension     | 7/31/2009                        | 86                 |
| Clovis                    | CA    | Homewood Suites   | Dimension     | 2/2/2010                         | 83                 |
| Cypress                   | CA    | Courtyard         | Dimension     | 3/1/2014                         | 180                |
| Cypress                   | CA    | Hampton           | Dimension     | 6/29/2015                        | 110                |
| Oceanside                 | CA    | Courtyard         | Marriott      | 9/1/2016                         | 142 (1)            |
| Oceanside                 | CA    | Residence Inn     | Marriott      | 3/1/2014                         | 125                |
| Rancho Bernardo/San Diego | CA    | Courtyard         | InnVentures   | 3/1/2014                         | 210                |
| Sacramento                | CA    | Hilton Garden Inn | Dimension     | 3/1/2014                         | 153                |
| San Bernardino            | CA    | Residence Inn     | InnVentures   | 2/16/2011                        | 95                 |
| San Diego                 | CA    | Courtyard         | Huntington    | 9/1/2015                         | 245 (1)            |
| San Diego                 | CA    | Hampton           | Dimension     | 3/1/2014                         | 177 (1)            |
| San Diego                 | CA    | Hilton Garden Inn | InnVentures   | 3/1/2014                         | 200                |
| San Diego                 | CA    | Residence Inn     | Dimension     | 3/1/2014                         | 122                |
| San Jose                  | CA    | Homewood Suites   | Dimension     | 3/1/2014                         | 140 (1)            |

| City                              | State    | Brand                                | Manager     | Date<br>Acquired or<br>Completed | Guest Rooms |     |
|-----------------------------------|----------|--------------------------------------|-------------|----------------------------------|-------------|-----|
| San Juan Capistrano               | CA       | Residence Inn                        | Marriott    | 9/1/2016                         | 130         | (2) |
| Santa Ana                         | CA       | Courtyard                            | Dimension   | 5/23/2011                        | 150         | (1) |
| Santa Ana<br>Santa Clarita        | CA       | Courtyard                            | Dimension   | 9/24/2008                        | 140         | . , |
| Santa Clarita                     | CA       | Fairfield                            | Dimension   | 10/29/2008                       | 66          |     |
| Santa Clarita                     | CA       | Hampton                              | Dimension   | 10/29/2008                       | 128         |     |
| Santa Clarita                     | CA       | Residence Inn                        | Dimension   | 10/29/2008                       | 90          |     |
| Tustin                            | CA       | Fairfield                            | Marriott    | 9/1/2016                         | 145         |     |
| Tustin                            | CA       | Residence Inn                        | Marriott    | 9/1/2016                         | 149         |     |
| Colorado Springs                  | CO       | Hampton                              | Chartwell   | 9/1/2016                         | 101         |     |
| Denver                            | CO       | Hilton Garden Inn                    | InnVentures | 9/1/2016                         | 221         | (1) |
| Highlands Ranch                   | СО       | Hilton Garden Inn                    | Dimension   | 3/1/2014                         | 128         | ()  |
| Highlands Ranch                   | СО       | Residence Inn                        | Dimension   | 3/1/2014                         | 128         |     |
| Boca Raton                        | FL       | Hilton Garden Inn                    | Dimension   | 9/1/2014                         | 117         |     |
| Cape Canaveral                    | FL       | Hampton                              | LBA         | 4/30/2020                        | 149         |     |
|                                   | FL       | Homewood Suites                      | LBA         | 9/1/2016                         | 110         |     |
| Cape Canaveral                    | FL<br>FL | Homewood Suites                      | LBA         | 4/30/2020                        | 153         |     |
| Cape Canaveral<br>Fort Lauderdale | FL<br>FL |                                      | Dimension   | 6/23/2015                        | 108         |     |
| Fort Lauderdale                   | FL<br>FL | Hampton<br>Residence Inn             |             |                                  |             |     |
|                                   | FL<br>FL |                                      | LBA         | 9/1/2016                         | 156         |     |
| Gainesville<br>Gainesville        |          | Hilton Garden Inn<br>Homewood Suites | McKibbon    | 9/1/2016                         | 104         |     |
|                                   | FL       |                                      | McKibbon    | 9/1/2016                         | 103         |     |
| Jacksonville                      | FL       | Homewood Suites                      | McKibbon    | 3/1/2014                         | 119         |     |
| Jacksonville                      | FL       | Hyatt Place                          | Crestline   | 12/7/2018                        | 127         | (2) |
| Miami                             | FL       | Courtyard                            | Dimension   | 3/1/2014                         | 118         | (2) |
| Miami                             | FL       | Hampton                              | HHM         | 4/9/2010                         | 121         |     |
| Miami                             | FL       | Homewood Suites                      | Dimension   | 3/1/2014                         | 162         |     |
| Orlando                           | FL       | Fairfield                            | Marriott    | 7/1/2009                         | 200         |     |
| Orlando                           | FL       | Home2 Suites                         | LBA         | 3/19/2019                        | 128         |     |
| Orlando                           | FL       | SpringHill Suites                    | Marriott    | 7/1/2009                         | 200         |     |
| Panama City                       | FL       | Hampton                              | LBA         | 3/12/2009                        | 95          |     |
| Panama City                       | FL       | TownePlace Suites                    | LBA         | 1/19/2010                        | 103         |     |
| Pensacola                         | FL       | TownePlace Suites                    | McKibbon    | 9/1/2016                         | 97          |     |
| Tallahassee                       | FL       | Fairfield                            | LBA         | 9/1/2016                         | 97          |     |
| Tallahassee                       | FL       | Hilton Garden Inn                    | LBA         | 3/1/2014                         | 85          | (2) |
| Tampa                             | FL       | Embassy Suites                       | HHM         | 11/2/2010                        | 147         |     |
| Atlanta/Downtown                  | GA       | Hampton                              | McKibbon    | 2/5/2018                         | 119         |     |
| Atlanta/Perimeter Dunwoody        | GA       | Hampton                              | LBA         | 6/28/2018                        | 132         |     |
| Atlanta                           | GA       | Home2 Suites                         | McKibbon    | 7/1/2016                         | 128         |     |
| Macon                             | GA       | Hilton Garden Inn                    | LBA         | 3/1/2014                         | 101         | (2) |
| Savannah                          | GA       | Hilton Garden Inn                    | Newport     | 3/1/2014                         | 105         | (2) |
| Cedar Rapids                      | IA       | Hampton                              | Chartwell   | 9/1/2016                         | 103         |     |
| Cedar Rapids                      | IA       | Homewood Suites                      | Chartwell   | 9/1/2016                         | 95          |     |
| Davenport                         | IA       | Hampton                              | Chartwell   | 9/1/2016                         | 103         |     |
| Boise                             | ID       | Hampton                              | Raymond     | 4/30/2010                        | 186         | (1) |
| Des Plaines                       | IL       | Hilton Garden Inn                    | Raymond     | 9/1/2016                         | 253         |     |
| Hoffman Estates                   | IL       | Hilton Garden Inn                    | HHM         | 9/1/2016                         | 184         |     |
| Mettawa                           | IL       | Hilton Garden Inn                    | HHM         | 11/2/2010                        | 170         |     |
| Mettawa                           | IL       | Residence Inn                        | HHM         | 11/2/2010                        | 130         |     |
| Rosemont                          | IL       | Hampton                              | Raymond     | 9/1/2016                         | 158         |     |
| Skokie                            | IL       | Hampton                              | Raymond     | 9/1/2016                         | 225         |     |
| Warrenville                       | IL       | Hilton Garden Inn                    | HHM         | 11/2/2010                        | 135         |     |
| Indianapolis                      | IN       | SpringHill Suites                    | HHM         | 11/2/2010                        | 130         |     |

| City             | State | Brand             | Manager       | Date<br>Acquired or<br>Completed | Guest Rooms |        |
|------------------|-------|-------------------|---------------|----------------------------------|-------------|--------|
| Merrillville     | IN    | Hilton Garden Inn | HHM           | 9/1/2016                         | 124         |        |
| Mishawaka        | IN    | Residence Inn     | ННМ           | 11/2/2010                        | 106         |        |
| South Bend       | IN    | Fairfield         | HHM           | 9/1/2016                         | 119         |        |
| Overland Park    | KS    | Fairfield         | Raymond       | 3/1/2014                         | 110         |        |
| Overland Park    | KS    | Residence Inn     | Raymond       | 3/1/2014                         | 120         |        |
| Wichita          | KS    | Courtyard         | Chartwell     | 3/1/2014                         | 90          |        |
| Louisville       | KY    | AC Hotels         | Concord       | 10/25/2022                       | 156         |        |
| Lafayette        | LA    | Hilton Garden Inn | LBA           | 7/30/2010                        | 153         | (2)    |
| Lafayette        | LA    | SpringHill Suites | LBA           | 6/23/2011                        | 103         |        |
| New Orleans      | LA    | Homewood Suites   | Dimension     | 3/1/2014                         | 166         | (1)    |
| Marlborough      | MA    | Residence Inn     | Crestline     | 3/1/2014                         | 112         |        |
| Westford         | МА    | Hampton           | Crestline     | 3/1/2014                         | 110         |        |
| Westford         | МА    | Residence Inn     | Crestline     | 3/1/2014                         | 108         | (1)    |
| Annapolis        | MD    | Hilton Garden Inn | Crestline     | 3/1/2014                         | 126         |        |
| Silver Spring    | MD    | Hilton Garden Inn | Crestline     | 7/30/2010                        | 107         |        |
| Portland         | ME    | AC Hotels         | Crestline     | 8/20/2021                        | 178         |        |
| Portland         | ME    | Aloft Hotels      | Crestline     | 9/10/2021                        | 157         |        |
| Portland         | ME    | Residence Inn     | Crestline     | 10/13/2017                       | 179         | (1)    |
| Novi             | MI    | Hilton Garden Inn | HHM           | 11/2/2010                        | 148         |        |
| Maple Grove      | MN    | Hilton Garden Inn | North Central | 9/1/2016                         | 121         |        |
| Rochester        | MN    | Hampton           | Raymond       | 8/3/2009                         | 124         |        |
| St. Paul         | MN    | Hampton           | Raymond       | 3/4/2019                         | 160         |        |
| Kansas City      | МО    | Hampton           | Raymond       | 8/31/2010                        | 122         |        |
| Kansas City      | МО    | Residence Inn     | Raymond       | 3/1/2014                         | 106         |        |
| St. Louis        | МО    | Hampton           | Raymond       | 8/31/2010                        | 190         |        |
| St. Louis        | МО    | Hampton           | Raymond       | 4/30/2010                        | 126         |        |
| Hattiesburg      | MS    | Courtyard         | LBA           | 3/1/2014                         | 84          |        |
| Hattiesburg      | MS    | Residence Inn     | LBA           | 12/11/2008                       | 84          |        |
| Carolina Beach   | NC    | Courtyard         | Crestline     | 3/1/2014                         | 144         |        |
| Charlotte        | NC    | Fairfield         | Newport       | 9/1/2016                         | 94          |        |
| Durham           | NC    | Homewood Suites   | McKibbon      | 12/4/2008                        | 122         |        |
| Fayetteville     | NC    | Home2 Suites      | LBA           | 2/3/2011                         | 118         |        |
| Jacksonville     | NC    | Home2 Suites      | LBA           | 9/1/2016                         | 105         |        |
| Wilmington       | NC    | Fairfield         | Crestline     | 3/1/2014                         | 122         |        |
| Winston-Salem    | NC    | Hampton           | McKibbon      | 9/1/2016                         | 94          |        |
| Omaha            | NE    | Courtyard         | Marriott      | 3/1/2014                         | 181         |        |
| Omaha            | NE    | Hampton           | HHM           | 9/1/2016                         | 139         |        |
| Omaha            | NE    | Hilton Garden Inn | HHM           | 9/1/2016                         | 178         | (1)    |
| Omaha            | NE    | Homewood Suites   | HHM           | 9/1/2016                         | 123         |        |
| Cranford         | NJ    | Homewood Suites   | Dimension     | 3/1/2014                         | 108         |        |
| Mahwah           | NJ    | Homewood Suites   | Dimension     | 3/1/2014                         | 110         |        |
| Mount Laurel     | NJ    | Homewood Suites   | Newport       | 1/11/2011                        | 118         |        |
| Somerset         | NJ    | Courtyard         | Newport       | 3/1/2014                         | 162         | (2)    |
| West Orange      | NJ    | Courtyard         | Newport       | 1/11/2011                        | 131         |        |
| Las Vegas        | NV    | SpringHill Suites | Crescent      | 12/27/2023                       |             | (4)    |
| Islip/Ronkonkoma | NY    | Hilton Garden Inn | Crestline     | 3/1/2014                         | 166         |        |
| New York         | NY    | (non-hotel)       | N/A           | 3/1/2014                         |             | (2)(3) |
| Syracuse         | NY    | Courtyard         | Crestline     | 10/16/2015                       | 102         |        |
| Syracuse         | NY    | Residence Inn     | Crestline     | 10/16/2015                       | 78          |        |
| Cleveland        | ОН    | Courtyard         | Concord       | 6/30/2023                        | 154         |        |
| Mason            | OH    | Hilton Garden Inn | Raymond       | 9/1/2016                         | 110         |        |
|                  |       |                   | ,             |                                  | 110         |        |

| City                     | State | Brand                                | Managar            | Date<br>Acquired or<br>Completed | Guest Rooms |
|--------------------------|-------|--------------------------------------|--------------------|----------------------------------|-------------|
| Twinsburg                | OH    | Hilton Garden Inn                    | Manager<br>Concord | 10/7/2008                        | 142         |
| Dklahoma City            | OK    |                                      | Raymond            | 5/28/2010                        | 200         |
| •                        | OK    | Hampton                              |                    | 9/1/2016                         | 155         |
| Oklahoma City            |       | Hilton Garden Inn                    | Raymond            |                                  |             |
| Oklahoma City            | OK    | Homewood Suites                      | Raymond            | 9/1/2016                         | 100         |
| Oklahoma City (West)     | OK    | Homewood Suites                      | Chartwell          | 9/1/2016                         | 90          |
| ortland                  | OR    | Hampton                              | Raymond            | 11/17/2021                       | 243         |
| ollegeville/Philadelphia | PA    | Courtyard                            | Newport            | 11/15/2010                       | 132         |
| Ialvern/Philadelphia     | PA    | Courtyard                            | Newport            | 11/30/2010                       | 127         |
| ittsburgh                | PA    | AC Hotels                            | Concord            | 10/25/2022                       | 134         |
| ttsburgh                 | PA    | Hampton                              | Newport            | 12/31/2008                       | 132         |
| harleston                | SC    | Home2 Suites                         | LBA                | 9/1/2016                         | 122         |
| olumbia                  | SC    | Hilton Garden Inn                    | Newport            | 3/1/2014                         | 143         |
| olumbia                  | SC    | TownePlace Suites                    | Newport            | 9/1/2016                         | 91          |
| reenville                | SC    | Hyatt Place                          | Crestline          | 9/1/2021                         | 130         |
| ilton Head               | SC    | Hilton Garden Inn                    | McKibbon           | 3/1/2014                         | 104         |
| hattanooga               | TN    | Homewood Suites                      | LBA                | 3/1/2014                         | 76          |
| anklin                   | TN    | Courtyard                            | Chartwell          | 9/1/2016                         | 126         |
| anklin                   | TN    | Residence Inn                        | Chartwell          | 9/1/2016                         | 124         |
| noxville                 | TN    | Homewood Suites                      | McKibbon           | 9/1/2016                         | 103         |
| noxville                 | TN    | SpringHill Suites                    | McKibbon           | 9/1/2016                         | 103         |
| noxville                 | TN    | TownePlace Suites                    | McKibbon           | 9/1/2016                         | 97          |
| lemphis                  | TN    | Hampton                              | Crestline          | 2/5/2018                         | 144         |
| lemphis                  | TN    | Hilton Garden Inn                    | Crestline          | 10/28/2021                       | 150         |
| ashville                 | TN    | Hilton Garden Inn                    | Dimension          | 9/30/2010                        | 194         |
| ashville                 | TN    | Home2 Suites                         | Dimension          | 5/31/2012                        | 119         |
| ashville                 | TN    | TownePlace Suites                    | Chartwell          | 9/1/2016                         | 101         |
| ddison                   | TX    | SpringHill Suites                    | Marriott           | 3/1/2014                         | 159         |
| rlington                 | TX    | Hampton                              | Western            | 12/1/2010                        | 98          |
| ustin                    | TX    | Courtyard                            | HHM                | 11/2/2010                        | 145         |
| ustin                    | TX    | Fairfield                            | HHM                | 11/2/2010                        | 150         |
| ustin                    | TX    | Hampton                              | Dimension          | 4/14/2009                        | 124         |
| ustin                    | TX    | Hilton Garden Inn                    | HHM                | 11/2/2010                        | 117         |
| ustin                    | TX    | Homewood Suites                      | Dimension          | 4/14/2009                        | 97          |
| ustin/Round Rock         | TX    | Hampton                              | Dimension          | 3/6/2009                         | 94          |
| ustin/Round Rock         | TX    | Homewood Suites                      | Dimension          | 9/1/2016                         | 115         |
| allas                    | TX    | Homewood Suites                      | Western            | 9/1/2016                         | 130         |
| enton                    | TX    | Homewood Suites                      | Chartwell          | 9/1/2016                         | 107         |
| Paso                     | TX    | Homewood Suites                      | Western            | 3/1/2014                         | 114         |
| ort Worth                | TX    | Courtyard                            | LBA                | 2/2/2017                         | 114         |
|                          |       | -                                    |                    |                                  |             |
| ort Worth                | TX    | Hilton Garden Inn<br>Homewood Suites | Raymond            | 11/17/2021                       | 157         |
| ort Worth                | TX    |                                      | Raymond            | 11/17/2021                       | 112         |
| ort Worth                | TX    | TownePlace Suites                    | Western            | 7/19/2010                        | 140         |
| isco                     | TX    | Hilton Garden Inn                    | Western            | 12/31/2008                       | 102         |
| rapevine                 | TX    | Hilton Garden Inn                    | Western            | 9/24/2010                        | 110         |
| ouston                   | TX    | Courtyard                            | LBA                | 9/1/2016                         | 124         |
| ouston                   | TX    | Marriott                             | Western            | 1/8/2010                         | 206         |
| ouston                   | TX    | Residence Inn                        | Western            | 3/1/2014                         | 129         |
| ouston                   | TX    | Residence Inn                        | Western            | 9/1/2016                         | 120         |
| ewisville                | TX    | Hilton Garden Inn                    | Western            | 10/16/2008                       | 165         |
| an Antonio               | TX    | TownePlace Suites                    | Western            | 3/1/2014                         | 106         |
| henandoah                | TX    | Courtyard                            | LBA                | 9/1/2016                         | 124         |

| City             | State | Brand             | Manager       | Date<br>Acquired or<br>Completed | Guest Rooms        |
|------------------|-------|-------------------|---------------|----------------------------------|--------------------|
| Stafford         | TX    | Homewood Suites   | Western       | 3/1/2014                         | 78                 |
| Texarkana        | TX    | Hampton           | Western       | 1/31/2011                        | 81                 |
| Provo            | UT    | Residence Inn     | Dimension     | 3/1/2014                         | 114                |
| Salt Lake City   | UT    | Courtyard         | North Central | 10/11/2023                       | 175                |
| Salt Lake City   | UT    | Hyatt House       | North Central | 10/11/2023                       | 159                |
| Salt Lake City   | UT    | Residence Inn     | Huntington    | 10/20/2017                       | 136                |
| Salt Lake City   | UT    | SpringHill Suites | HHM           | 11/2/2010                        | 143                |
| South Jordan     | UT    | Embassy Suites    | HHM           | 11/21/2023                       | 192                |
| Alexandria       | VA    | Courtyard         | Marriott      | 3/1/2014                         | 178                |
| Alexandria       | VA    | SpringHill Suites | Marriott      | 3/28/2011                        | 155                |
| Charlottesville  | VA    | Courtyard         | Crestline     | 3/1/2014                         | 139                |
| Manassas         | VA    | Residence Inn     | Crestline     | 2/16/2011                        | 107                |
| Richmond         | VA    | Courtyard         | White Lodging | 12/8/2014                        | 135 <sup>(1)</sup> |
| Richmond         | VA    | Marriott          | White Lodging | 3/1/2014                         | 413 (2)            |
| Richmond         | VA    | Residence Inn     | White Lodging | 12/8/2014                        | 75 <sup>(1)</sup>  |
| Suffolk          | VA    | Courtyard         | Crestline     | 3/1/2014                         | 92                 |
| Suffolk          | VA    | TownePlace Suites | Crestline     | 3/1/2014                         | 72                 |
| Virginia Beach   | VA    | Courtyard         | Crestline     | 3/1/2014                         | 141                |
| Virginia Beach   | VA    | Courtyard         | Crestline     | 3/1/2014                         | 160                |
| Kirkland         | WA    | Courtyard         | InnVentures   | 3/1/2014                         | 150                |
| Renton           | WA    | Residence Inn     | InnVentures   | 10/18/2023                       | 146                |
| Seattle          | WA    | Residence Inn     | InnVentures   | 3/1/2014                         | 234                |
| Tukwila          | WA    | Homewood Suites   | Dimension     | 3/1/2014                         | 106                |
| Madison          | WI    | Hilton Garden Inn | Raymond       | 2/18/2021                        | 176                |
| Madison          | WI    | Embassy Suites    | Raymond       | 6/20/2024                        | 262                |
| Washington, D.C. | -     | AC Hotels         | HHM           | 3/25/2024                        | 234                |
| Total            |       |                   |               |                                  | 30,068             |

(1) Hotel is encumbered by mortgage.

(2) Property is subject to ground lease.

(3) In May 2023, the Company entered into an operating lease for an initial 15-year term with a third-party hotel operator at its independent boutique hotel in New York, New York for all hotel operations of the hotel's 210 guest rooms. Lease revenue from this property is recorded in other revenue in the Company's consolidated statements of operations and comprehensive income. As a result of the lease and transfer of possession to the operator, this property has been excluded from the Company's hotel and guest room counts since May 2023 and is considered a non-hotel property. The Company has terminated the lease for failure to make lease payments timely, and in April 2024 commenced legal proceedings to remove the operator from possession of the hotel. The Company intends to enforce its rights under the lease and transition management of the hotel to a third-party manager, however, the removal process is still ongoing and the timing of the resolution of this matter and the transition of management operations cannot be predicted at this time.

(4) In the second quarter of 2024, the property converted a meeting room into a guest room, increasing the number of guest rooms from 299 at acquisition to 300 as of June 30, 2024.

# **Related Parties**

The Company has engaged in, and is expected to continue to engage in, transactions with related parties. These transactions cannot be construed to be at arm's length, and the results of the Company's operations may have been different if these transactions were conducted with non-related parties. See Note 6 titled "Related Parties" in the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, for additional information concerning the Company's related party transactions.

# Liquidity and Capital Resources

# Capital Resources

The Company's principal short-term sources of liquidity are the operating cash flows generated from the Company's properties and availability under its Revolving Credit Facility. Over the long term, the Company may receive proceeds from strategic additional secured and unsecured debt financing, dispositions of its hotel properties and offerings of the Company's common shares, including pursuant to the Company's current at-the-market offering program. Macroeconomic pressures, including inflation, increases in interest

rates and general market uncertainty, could impact the Company's ability to raise debt or equity capital to fund long-term liquidity requirements in a costeffective manner.

As of June 30, 2024, the Company had \$1.5 billion of total outstanding debt consisting of \$278.5 million of mortgage debt and \$1.3 billion outstanding under its unsecured credit facilities, excluding unamortized debt issuance costs and fair value adjustments. As of June 30, 2024, the Company had available corporate cash on hand of approximately \$7.2 million, and unused borrowing capacity under its Revolving Credit Facility of approximately \$481 million.

The credit agreements governing the unsecured credit facilities contain mandatory prepayment requirements, customary affirmative and negative covenants and events of default. The credit agreements require that the Company comply with various covenants, which include, among others, a minimum tangible net worth, maximum debt limits, minimum interest and fixed charge coverage ratios, and restrictions on certain investments. The Company was in compliance with the applicable covenants as of June 30, 2024.

See Note 4 titled "Debt" in the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, for a description of the Company's debt agreements as of June 30, 2024.

The Company has a universal shelf registration statement on Form S-3 (No. 333-262915) that was automatically effective upon filing on February 23, 2022. The Company may offer an indeterminate number or amount, as the case may be, of (1) common shares, no par value per share; (2) preferred shares, no par value per share; (3) depository shares representing the Company's preferred shares; (4) warrants exercisable for the Company's common shares, preferred shares or depository shares representing preferred shares; (5) rights to purchase common shares; and (6) unsecured senior or subordinate debt securities, all of which may be issued from time to time on a delayed or continuous basis pursuant to Rule 415 under the Securities Act.

In connection with the Company's current shelf registration statement, on February 23, 2024, the Company entered into an equity distribution agreement pursuant to which the Company may sell, from time to time, up to an aggregate of \$500 million of its common shares under the ATM Program. No shares were sold under the Company's ATM Program during the three and six months ended June 30, 2024 and no common shares were sold during the six months ended June 30, 2024 under the Prior ATM Program, which was terminated in February 2024 in connection with the commencement of the current ATM Program. During the year ended December 31, 2023, the Company sold approximately 12.8 million common shares under the Prior ATM Program at a weighted-average market sales price of approximately \$17.05 per common share and received aggregate gross proceeds of approximately \$218.6 million and proceeds net of offering costs, which included \$2.6 million of commissions, of approximately \$216.0 million. The Company plans to use future net proceeds from the sale of shares under the ATM Program for general corporate purposes which may include, among other things, acquisitions of additional properties, the repayment of outstanding indebtedness, capital expenditures, improvement of properties in its portfolio and working capital. The Company may also use the future net proceeds to acquire another REIT or other company that invests in income producing properties. Future offerings will depend on a variety of factors to be determined by the Company, including market conditions, the trading price of the Company's common shares and opportunities for uses of any proceeds.

## Capital Uses

The Company anticipates that cash flow from operations, availability under its Revolving Credit Facility, additional borrowings, and proceeds from hotel dispositions and equity offerings will be adequate to meet its anticipated liquidity requirements, including share repurchases, capital improvements, debt service, hotel acquisitions, lease commitments, cash management activities and required distributions to shareholders.

## Distributions

The Company generally must distribute annually at least 90% of its REIT taxable income, subject to certain adjustments and excluding any net capital gain, in order to maintain its REIT status. On June 18, 2024, the Company declared a monthly cash distribution of \$0.08 per common share, paid on July 15, 2024, to shareholders of record as of June 28, 2024. For the three and six months ended June 30, 2024, the Company paid distributions of \$0.24 and \$0.53 per common share, respectively, for a total of \$58.0 million and \$128.2 million, respectively. Subsequent to quarter end, on July 18, 2024, the Company declared a monthly cash distribution of \$0.08 per common share, payable on August 15, 2024 to shareholders of record as of July 31, 2024.

The Company's current annual distribution rate, payable monthly, is \$0.96 per common share. As it has done historically, due to seasonality, the Company may use its Revolving Credit Facility to maintain the consistency of the monthly distribution rate, taking into consideration any acquisitions, dispositions, capital improvements and economic cycles. While management currently expects monthly cash distributions to continue at \$0.08 per common share, any distribution will be subject to approval of the Company's Board of Directors, and there can be no assurance of the classification, timing or duration of distributions at any particular distribution rate. The Board of Directors monitors the Company's distribution rate relative to the performance of its hotels on an ongoing basis and

may make adjustments to the distribution rate as determined to be prudent in relation to other cash requirements of the Company or to the extent required to maintain the Company's REIT status. If cash flows from operations and the Revolving Credit Facility are not adequate to meet liquidity requirements, the Company may utilize additional financing sources to make distributions. Although the Company has relatively low levels of debt, there can be no assurance it will be successful with this strategy, and it may need to reduce its distributions to minimum levels required to maintain its qualification as a real estate investment trust. If the Company were unable to extend its maturing debt in future periods or if it were to default on its debt, it may be unable to make distributions.

#### Share Repurchases

In May 2024, the Company's Board of Directors approved a one-year extension of its existing Share Repurchase Program, authorizing share repurchases up to an aggregate of \$335.4 million. The Share Repurchase Program may be suspended or terminated at any time by the Company and will end in July 2025 if not terminated or extended earlier. The Company previously entered into and expects to continue to enter into written trading plans as part of the Share Repurchase Program that provide for share repurchases in open market transactions that are intended to comply with Rule 10b5-1 under the Exchange Act. During the six months ended June 30, 2024, the Company purchased, under its Share Repurchase Program, approximately 1.1 million of its common shares at a weighted-average market purchase price of approximately \$14.35 per common share for an aggregate purchase price of approximately \$15.5 million, including commissions. Repurchases under the Share Repurchase Program have been funded, and the Company intends to fund future repurchases, with cash on hand or availability under its unsecured credit facilities, subject to applicable restrictions under the Company's unsecured credit facilities (if any). The timing of share repurchases and the number of common shares to be repurchased under the Share Repurchase Program will also depend upon prevailing market conditions, regulatory requirements and other factors. As of June 30, 2024, approximately \$320.0 million remained available for purchase under the Share Repurchase Program.

#### Capital Improvements

Management routinely monitors the condition and operations of its hotels and plans renovations and other improvements as it deems prudent. The Company is committed to maintaining and enhancing each property's competitive position in its market. The Company has invested in and plans to continue to reinvest in its hotels. Under certain loan and management agreements, the Company is required to place in escrow funds for the repair, replacement and refurbishing of furniture, fixtures, and equipment, based on a percentage of gross revenues, provided that such amount may be used for the Company's capital expenditures with respect to the hotels. As of June 30, 2024, the Company held approximately \$28.6 million in reserves related to these properties. During the six months ended June 30, 2024, the Company invested approximately \$32.6 million in capital expenditures. The Company anticipates spending approximately \$75 million to \$85 million during 2024, which includes various comprehensive renovation projects for approximately 20 properties, however, inflationary pressures or supply chain shortages, among other issues, may result in increased costs and delays for anticipated projects. The Company does not currently have any existing or planned projects for new property development.

## Upcoming Debt Maturities and Debt Service Payments

As of June 30, 2024, the Company had approximately \$220.6 million of principal and interest payments due on its debt over the next 12 months. Included in this total is an \$85.0 million term loan which was scheduled to mature on July 25, 2024, but was amended on July 17, 2024, to increase the amount of the term loan facility to \$130 million and to extend the maturity date to July 25, 2026. The amount due over the next twelve months also includes a mortgage loan of approximately \$19.9 million that matures in the third quarter of 2024 and two mortgages totaling \$34.3 million that mature in the second quarter of 2025. The Company plans to pay outstanding amounts and service payments due upon the upcoming debt maturity dates using funds from operations, borrowings under its Revolving Credit Facility and/or proceeds from new financing, available credit extensions under its unsecured credit facilities or refinancing the maturing debt. The Company may also pursue amendments with its lenders to extend the maturity date of any expiring loans. Interest expense related to the Company's unsecured credit facilities is expected to be higher over the next 12 months than it was during the previous 12 months as a result of increased borrowings under the Company's Revolving Credit Facility and a decrease in the amount of the Company has six interest rate swaps in effect on \$300.0 million of variable-rate debt that mature during the next 12 months in addition to the three interest rate swaps that were in effect on \$135.0 million of variable-rate debt that mature during the next 12 months in addition to the three interest rate swaps in the current interest rate environment with new agreements, the Company anticipates those new agreements to be at higher rates than the expiring swap agreements. See Note 4 titled "Debt" and Note 5 titled "Fair Value of Financial Instruments" in the Company's Unaudited Consolidated Financial Statements

and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q for more detail regarding future maturities of the Company's debt instruments and interest rate swap agreements as of June 30, 2024.

## Purchase Contract Commitments

As of June 30, 2024 the Company had one outstanding contract, which was entered into during May 2023, for the potential purchase of a hotel in Nashville, Tennessee for an expected purchase price of approximately \$98.2 million. The hotel is under development and is currently planned to be completed and opened for business in late 2025, as a 260-guest-room Motto. As of June 30, 2024, a \$1.1 million contract deposit (refundable if the seller does not meet its obligations under the contract) had been paid. If the closing occurs, the Company plans to utilize its available cash or borrowings, including borrowings under its unsecured credit facilities available at closing, to purchase the hotel under contract. Although the Company is working towards acquiring this hotel, there are a number of conditions to closing that have not yet been satisfied, and there can be no assurance that closing on this hotel will occur under the outstanding purchase contract. If the seller meets all of the conditions to closing, the Company is obligated to specifically perform under the purchase contract and acquire this hotel. As this hotel is under development, at this time, the seller has not met all of the conditions to closing.

## Cash Management Activities

As part of the cost sharing arrangements discussed in Note 6, titled "Related Parties" in the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, certain day-to-day transactions may result in amounts due to or from the Company and ARG. To efficiently manage cash disbursements, the Company or ARG may make payments for the other company. Under the cash management process, each company may advance or defer up to \$1 million at any time. Each quarter, any outstanding amounts are settled between the companies. This process allows each company to minimize its cash on hand and reduces the cost for each company. The amounts outstanding at any point in time are not significant to either of the companies.

## Impact of Inflation

The Company relies on the performance of its hotels and the ability of its hotel operators to increase revenue to keep pace with inflation. Hotel operators, in general, possess the ability to adjust room rates daily to reflect the effects of inflation on the Company's operating expenses. However, competitive pressures could limit the operators' ability to raise room rates and, as a result, the Company may not be able to offset increased operating expenses with increases in revenue.

#### **Business Interruption**

Being in the real estate industry, the Company is exposed to natural disasters on both a local and national scale. Although management believes the Company has adequate insurance to cover this exposure, there can be no assurance that such events will not have a material adverse effect on the Company's financial position or results of operations.

#### Seasonality

The hotel industry historically has been seasonal in nature. Seasonal variations in occupancy at the Company's hotels may cause quarterly fluctuations in its revenues. Generally, occupancy rates and hotel revenues for the Company's hotels are greater in the second and third quarters than in the first and fourth quarters. To the extent that cash flow from operations is insufficient during any quarter due to temporary or seasonal fluctuations in revenue, the Company expects to utilize cash on hand or available financing sources to meet cash requirements.

## **Critical Accounting Policies and Estimates**

The preparation of the Company's financial statements in accordance with U.S. GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the Company's financial statements, the reported amounts of revenues and expenses during the reporting periods and the related disclosures in the Company's Unaudited Consolidated Financial Statements and Notes thereto. The Company has discussed those policies and estimates that it believes are critical and require the use of complex judgment in their application in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, filed with the Securities and Exchange Commission on February 22, 2024. There have been no material changes to the Company's critical accounting policies or the methods or assumptions applied.

## Subsequent Events

On July 15, 2024, the Company paid approximately \$19.3 million, or \$0.08 per common share, in distributions to shareholders of record as of June 28, 2024.

On July 18, 2024, the Company declared a monthly cash distribution of \$0.08 per common share. The distribution is payable on August 15, 2024, to shareholders of record as of July 31, 2024.

On July 17, 2024, the Company amended the 2017 \$85 million term loan facility, which increased the amount of the term loan facility to \$130 million, with the additional \$45 million funded at closing, extended the maturity date to July 25, 2026 and the interest rate, subject to certain exceptions, is equal to an annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment plus a margin ranging from 1.35% to 2.20%, depending on the Company's leverage ratio, as calculated under the terms of the amended credit agreement. Subject to certain conditions, including covenant compliance and additional fees, the maturity date of the \$130 million term loan facility may be extended by the Company to July 25, 2027.

During the first half of July 2024, the Company purchased, under its Share Repurchase Program, approximately 0.5 million of its common shares, at a weighted-average market purchase price of approximately \$14.18 per common share, for an aggregate purchase price of approximately \$7.6 million, including commissions. As of July 31, 2024, approximately \$312.3 million remained available for purchase under the Share Repurchase Program.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of June 30, 2024, the Company's financial instruments were not exposed to significant market risk due to foreign currency exchange risk, commodity price risk or equity price risk. However, the Company is exposed to interest rate risk due to possible changes in short-term interest rates as it invests its cash or borrows on its Revolving Credit Facility and due to the portion of its variable-rate term debt that is not fixed by interest rate swaps. As of June 30, 2024, after giving effect to interest rate swaps, as described below, approximately \$454.0 million, or approximately 29% of the Company's total debt outstanding, was subject to variable interest rates. Based on the Company's variable-rate debt outstanding as of June 30, 2024, every 100 basis points change in interest rates will impact the Company's annual net income by approximately \$4.5 million, all other factors remaining the same. With the exception of interest rate swap transactions, the Company has not engaged in transactions in derivative financial instruments or derivative commodity instruments.

As of June 30, 2024, the Company's variable-rate debt consisted of its unsecured credit facilities, including borrowings outstanding under its Revolving Credit Facility and \$970.0 million of term loans. Currently, the Company uses interest rate swaps to manage its interest rate risk on a portion of its variable-rate debt. As of June 30, 2024, the Company had 11 interest rate swap agreements that effectively fix the interest payments on approximately \$685.0 million of the Company's variable-rate debt outstanding with swap maturity dates ranging from July 2024 to December 2029. Under the terms of all of the Company's interest rate swaps, the Company pays a fixed rate of interest and receives a floating rate of interest equal to the annual rate of the one-month SOFR plus a 0.10% SOFR spread adjustment. See Note 5 titled "Fair Value of Financial Instruments" in the Company's Unaudited Consolidated Financial Statements and Notes thereto, appearing elsewhere in this Quarterly Report on Form 10-Q, for a description of the Company's interest rate swaps as of June 30, 2024.

In addition to its variable-rate debt and interest rate swaps discussed above, the Company has assumed or originated fixed interest rate mortgages payable to lenders under permanent financing arrangements as well as two fixed-rate senior notes facilities totaling \$125 million. The following table summarizes the annual maturities and average interest rates of the Company's mortgage debt and borrowings outstanding under its unsecured credit facilities at June 30, 2024. All dollar amounts are in thousands.

|               |  | 2025  |   | 2026  |  | 2027   | _   | 2028   | Т  | hereafter   |   | Total   | _  | Fair<br>Market<br>Value   |
|---------------|--|---|---|---|--|--|---|--|--|---|---|---|--|---|
|               |  |   |   |   |  |  |   |  |  |   |   |   |  |   |
| \$<br>109,050 | \$   | 295,140   | \$  | 243,649   | \$   | 278,602  | \$  | 334,066  | \$   | 281,948   | \$  | 1,542,455   | \$   | 1,501,746   |
| 5.0 %         |  | 5.2 %   |   | 5.4 %   |  | 5.3 %  |   | 4.7 %  |  | 3.9 %   | )   |   |  |   |
|               |  |   |   |   |  |  |   |  |  |   |   |   |  |   |
|               |  |   |   |   |  |  |   |  |  |   |   |   |  |   |
| \$<br>85,000  | \$   | 225,000   | \$  | 169,000   | \$   | 275,000  | \$  | 300,000  | \$   | 85,000  | \$  | 1,139,000   | \$   | 1,137,042   |
| 5.3 %         |  | 5.6%  |   | 5.9 %   |  | 5.9 %  |   | 5.2 %  |  | 3.6 %   | )   |   |  |   |
|               |  |   |   |   |  |  |   |  |  |   |   |   |  |   |
|               |  |   |   |   |  |  |   |  |  |   |   |   |  |   |
| \$<br>24,050  | \$   | 70,140  | \$  | 74,649  | \$   | 3,602  | \$  | 34,066   | \$   | 196,948   | \$  | 403,455   | \$   | 364,704   |
| 4.1 %         |  | 4.0 %   |   | 4.0 %   |  | 4.1 %  |   | 4.1 %  |  | 4.1 %   |   |   |  |   |
|               | \$ 85,000<br>\$ 85,000<br>5.3 %<br>\$ 24,050 | \$ 109,050<br>\$ 109,050<br>\$ 5.0 %<br>\$ 85,000<br>\$ 5.3 % | 31,2024 2025   \$ 109,050 \$ 295,140   \$ 0,050 \$ 295,140   \$ 85,000 \$ 225,000   \$ 85,000 \$ 225,000   \$ 85,000 \$ 225,000   \$ 85,000 \$ 70,140 | 31,2024 2025   \$ 109,050 \$ 295,140 \$   \$ 109,050 \$ 295,140 \$   \$ 85,000 \$ 225,000 \$   \$ 85,000 \$ 225,000 \$   \$ 85,000 \$ 225,000 \$   \$ 82,000 \$ 70,140 \$ | 31,2024 2025 2026   \$ 109,050 \$ 295,140 \$ 243,649   \$ 5.0% 5.2% \$ 243,649   \$ 85,000 \$ 225,000 \$ 169,000   \$ 85,000 \$ 225,000 \$ 169,000   \$ 85,000 \$ 225,000 \$ 169,000   \$ 24,050 \$ 70,140 \$ 74,649 | 31,2024   2025   2026     \$   109,050   \$   295,140   \$   243,649   \$     \$   109,050   \$   295,140   \$   243,649   \$     \$   85,000   \$   225,000   \$   169,000   \$     \$   85,000   \$   225,000   \$   169,000   \$     \$   24,050   \$   70,140   \$   74,649   \$ | 31,2024   2025   2026   2027     \$ 109,050   \$ 295,140   \$ 243,649   \$ 278,602     \$ 5.0 %   \$ 5.2 %   \$ 5.4 %   \$ 5.3 %     \$ 85,000   \$ 225,000   \$ 169,000   \$ 275,000     \$ 85,000   \$ 225,000   \$ 169,000   \$ 275,000     \$ 24,050   \$ 70,140   \$ 74,649   \$ 3,602 | 31,2024   2025   2026   2027     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$ | 31,2024   2025   2026   2027   2028     \$ 109,050   \$ 295,140   \$ 243,649   \$ 278,602   \$ 334,066     \$ 109,050   \$ 295,140   \$ 243,649   \$ 278,602   \$ 334,066     \$ 5.0 %   \$ 5.2 %   \$ 5.4 %   \$ 5.3 %   \$ 4.7 %     \$ 85,000   \$ 225,000   \$ 169,000   \$ 275,000   \$ 300,000     \$ .3 %   \$ 225,000   \$ 169,000   \$ 275,000   \$ 300,000     \$ .3 %   \$ 225,000   \$ 169,000   \$ 275,000   \$ 300,000     \$ .3 %   \$ 243,649   \$ 3,602   \$ 34,066 | 31,2024   2025   2026   2027   2028   1     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$   34,066   \$ | 31,2024   2025   2026   2027   2028   Thereafter     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948     \$   5.0 %   5.2 %   5.4 %   5.3 %   4.7 %   3.9 %     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$   34,066   \$   196,948 | 31,2024   2025   2026   2027   2028   Thereafter     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948   \$     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$   34,066   \$   196,948   \$ | 31,2024   2025   2026   2027   2028   Thereafter   Total     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948   \$   1,542,455     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$   1,139,000     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$   1,139,000     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$   34,066   \$   196,948   \$   403,455 | 31,2024   2025   2026   2027   2028   Thereafter   Total     \$   109,050   \$   295,140   \$   243,649   \$   278,602   \$   334,066   \$   281,948   \$   1,542,455   \$     \$   109,050   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$   1,139,000   \$     \$   85,000   \$   225,000   \$   169,000   \$   275,000   \$   300,000   \$   85,000   \$   1,139,000   \$     \$   24,050   \$   70,140   \$   74,649   \$   3,602   \$   34,066   \$   196,948   \$   403,455   \$ |

(1) The average interest rate gives effect to interest rate swaps, as applicable.

## **Item 4. Controls and Procedures**

Senior management, including the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation process, the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2024. There have been no changes in the Company's internal control over financial reporting that occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## **Item 1. Legal Proceedings**

The Company is or may be a party to various legal proceedings that arise in the ordinary course of business. The Company is not currently involved in any litigation nor, to management's knowledge, is any litigation threatened against the Company where the outcome would, in management's judgment based on information currently available to the Company, have a material adverse effect on the Company's consolidated financial position or results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following is a summary of all share repurchases during the second quarter of 2024.

| Issuer Purchases of Equity Securities |                          |                                     |    |                             |   |                   |  |
|---------------------------------------|--------------------------|-------------------------------------|----|-----------------------------|---|-------------------|--|
|                                       |                          | (a)                                 |    | (b)                         | (c)   | (d)               |  |
|                                       | Period                   | Total Number of Shares<br>Purchased |    | erage Price<br>id per Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | Vali<br>May<br>Un | oroximate Dollar<br>ue of Shares that<br>Yet Be Purchased<br>der the Plans or<br>Programs (in<br>thousands) <sup>(1)</sup> |
|                                       | April 1 - April 30, 2024 | -                                   |    | -                           | -   | \$                | 335,446  |
|                                       | May 1 - May 31, 2024     | 278,992                             | \$ | 14.31                       | 278,992   | \$                | 331,450  |
|                                       | June 1 - June 30, 2024   | 798,813                             | \$ | 14.36                       | 798,813   | \$                | 319,970  |
|                                       | Total                    | 1,077,805                           |    |                             | 1,077,805   |                   |  |

(1) Represents amount outstanding under the Company's authorized \$335.4 million Share Repurchase Program. This program, which was announced in 2015 and most recently extended in May 2024, may be suspended or terminated at any time by the Company and will end in July 2025 if not terminated or extended earlier.

## Item 5. Other Information.

During the three months ended June 30, 2024, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement," or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

## Item 6. Exhibits

| Exhibit<br>Number | Description of Documents   |
|-------------------|--|
| 3.1               | Amended and Restated Articles of Incorporation of the Company, as amended (Incorporated by reference to Exhibit 3.1 to the Company's quarterly report on Form 10-Q (SEC File No. 001-37389) filed August 6, 2018)  |
| 3.2               | Third Amended and Restated Bylaws of the Company (Incorporated by reference to Exhibit 3.2 to the Company's quarterly report on Form<br>10-Q (SEC File No. 001-37389) filed May 18, 2020)  |
| 10.1              | Apple Hospitality REIT, Inc. 2024 Omnibus Incentive Plan (Incorporated by reference to Exhibit 10.1 to the Company's current report on Form 8-K (SEC File No. 001-37389) filed May 28, 2024)   |
| 10.2              | Form of Restricted Stock Agreement (Incorporated by reference to Exhibit 10.2 to the Company's current report on Form 8-K (SEC File No. 001-37389) filed May 28, 2024)   |
| 31.1              | Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (FILED HEREWITH)  |
| 31.2              | Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (FILED HEREWITH)  |
| 31.3              | Certification of the Company's Chief Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (FILED HEREWITH)   |
| 32.1              | Certification of the Company's Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section<br>1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (FURNISHED HEREWITH)   |
| 101               | The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024 formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations and Comprehensive Income, (iii) the Consolidated Statements of Shareholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) related notes to these financial statements, tagged as blocks of text and in detail (FILED HEREWITH) |
| 104               | The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, formatted as Inline XBRL and contained in Exhibit 101   |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Apple Hospitality REIT, Inc.

| Ву: | /s/ Justin G. Knight<br>Justin G. Knight,<br>Chief Executive Officer | Date: August 5, 2024 |
|-----|--|----------------------|
|     | (Principal Executive Officer)  |                      |
| By: | /s/ Elizabeth S. Perkins   | Date: August 5, 2024 |
|     | Elizabeth S. Perkins,  |                      |
|     | Chief Financial Officer  |                      |
|     | (Principal Financial Officer)  |                      |
| By: | /s/ Rachel S. Labrecque  | Date: August 5, 2024 |
|     | Rachel S. Labrecque,   |                      |
|     | <b>Chief Accounting Officer</b>                                      |                      |
|     | (Principal Accounting Officer)                                       |                      |
|     | 40   |                      |

## CERTIFICATION

I, Justin G. Knight, certify that:

1. I have reviewed this report on Form 10-Q of Apple Hospitality REIT, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2024

/s/ Justin G. Knight

Justin G. Knight Chief Executive Officer Apple Hospitality REIT, Inc.

## CERTIFICATION

I, Elizabeth S. Perkins, certify that:

1. I have reviewed this report on Form 10-Q of Apple Hospitality REIT, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2024

/s/ Elizabeth S. Perkins

Elizabeth S. Perkins Chief Financial Officer Apple Hospitality REIT, Inc.

## CERTIFICATION

I, Rachel S. Labrecque, certify that:

1. I have reviewed this report on Form 10-Q of Apple Hospitality REIT, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 5, 2024

/s/ Rachel S. Labrecque

Rachel S. Labrecque Chief Accounting Officer Apple Hospitality REIT, Inc.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Apple Hospitality REIT, Inc., (the "Company") on Form 10-Q for the quarter ended June 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of June 30, 2024 and for the period then ended.

## Apple Hospitality REIT, Inc.

/s/ Justin G. Knight Justin G. Knight Chief Executive Officer

/s/ Elizabeth S. Perkins Elizabeth S. Perkins Chief Financial Officer

/s/ Rachel S. Labrecque

Rachel S. Labrecque Chief Accounting Officer

Date: August 5, 2024